



# Cherokee County Board of Commissioners

FINANCIAL UPDATE

FY2019 PRE-AUDIT RESULTS

(Oct 2018 – Sept 2019)

Presented 2.18.20

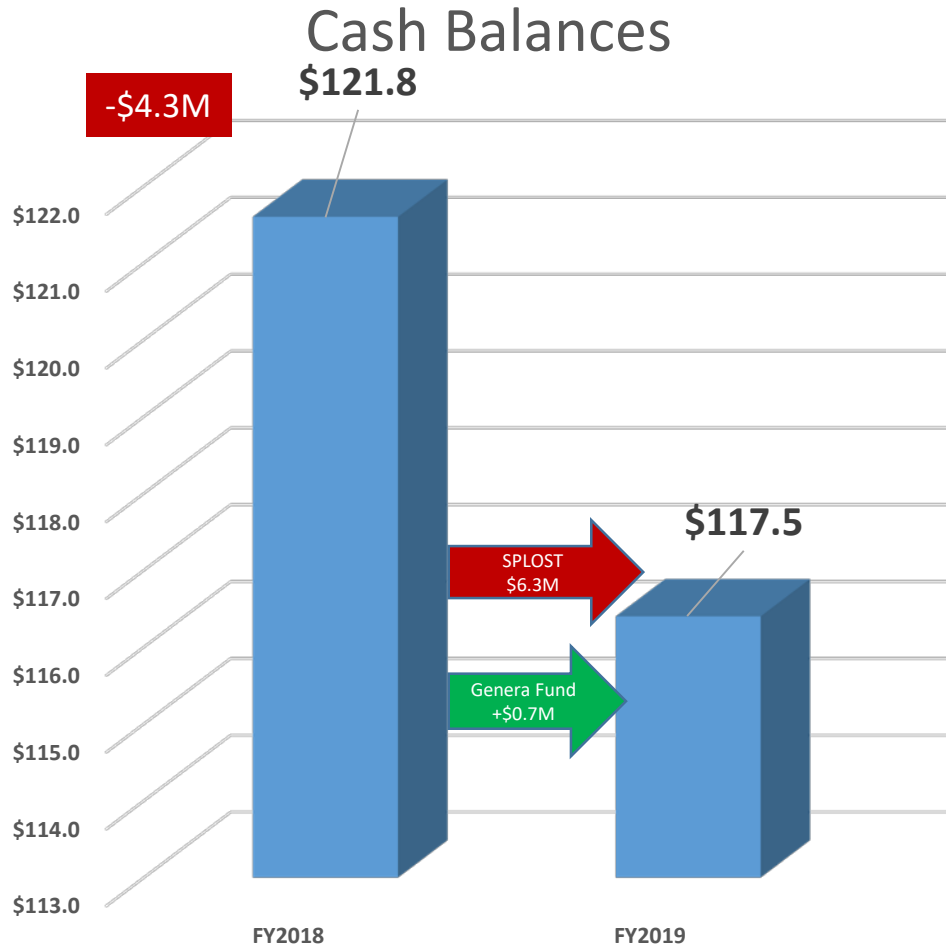


# Cherokee County Financial Scorecard

| Strategic Blueprint Linkage  | Status   | 2019 Unaudited Results   |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
|--|----------|--|--------|--------|----------|----------|--------|----------|-------|----------|---------|----------|---------|----------|----------|----------|--------|----------|------|----------|----------|----------|---------|----------|
| Operating Cash Reserves =>15% of Operating Expenditures  | ●        | <ul style="list-style-type: none"> <li>Operating Cash Balance <b>FY18 \$43.6M, FY19 \$45.1M</b></li> <li>Operating Expenses <b>FY18 \$165M, FY19 181M</b></li> <li>Operating Cash Reserves/Operating Expenses <b>FY18 26.4%, FY19 24.9%</b></li> </ul>   |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Top 3 lowest in tax burden and spend per capita - <i>Note: 2019 data not available, Chart reflects 2018 data.</i>                                    | ●        | <table border="1"> <caption>2018 Tax Burden and Spend per Capita</caption> <thead> <tr> <th>County</th> <th>Amount</th> </tr> </thead> <tbody> <tr> <td>Cherokee</td> <td>\$566.76</td> </tr> <tr> <td>Fulton</td> <td>\$663.53</td> </tr> <tr> <td>Henry</td> <td>\$688.71</td> </tr> <tr> <td>Fayette</td> <td>\$700.51</td> </tr> <tr> <td>Douglas</td> <td>\$712.57</td> </tr> <tr> <td>Gwinnett</td> <td>\$742.62</td> </tr> <tr> <td>DeKalb</td> <td>\$770.34</td> </tr> <tr> <td>Cobb</td> <td>\$775.21</td> </tr> <tr> <td>Rockdale</td> <td>\$829.87</td> </tr> <tr> <td>Forsyth</td> <td>\$821.36</td> </tr> </tbody> </table> | County | Amount | Cherokee | \$566.76 | Fulton | \$663.53 | Henry | \$688.71 | Fayette | \$700.51 | Douglas | \$712.57 | Gwinnett | \$742.62 | DeKalb | \$770.34 | Cobb | \$775.21 | Rockdale | \$829.87 | Forsyth | \$821.36 |
| County   | Amount   |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Cherokee   | \$566.76 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Fulton   | \$663.53 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Henry  | \$688.71 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Fayette  | \$700.51 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Douglas  | \$712.57 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Gwinnett   | \$742.62 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| DeKalb   | \$770.34 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Cobb   | \$775.21 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Rockdale   | \$829.87 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Forsyth  | \$821.36 |  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Invest in technology and projects that increase public safety. Provide an innovative, safe and lasting public infrastructure based on best practices | ●        | <ul style="list-style-type: none"> <li>SPLOST Revenues were <b>\$4M</b> over budget with a <b>10.4%</b> growth rate.</li> <li>SPLOST Expenditures for FY19 were <b>48%</b> for Public Safety and <b>38%</b> of Public Works</li> </ul>   |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Promote financial integrity by effectively and efficiently managing public assets  | ●        | <ul style="list-style-type: none"> <li>Acceleration of long term debt principal payments , resulting in <b>\$7.8M</b> of savings</li> <li>Evaluation of Pension Plan Key Drives and financial sustainability of the plan</li> </ul>  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |
| Reduce Workers Compensation Mod Factor from 0.84 to 0.78   | ●        | <ul style="list-style-type: none"> <li>Workers Compensation <b>Current Mod Factor is .68</b></li> </ul>  |        |        |          |          |        |          |       |          |         |          |         |          |          |          |        |          |      |          |          |          |         |          |



# County-Wide Results - Cash Pre-Audit FY2019



| Significant Operating Funds | 2018 Cash Balance | 2019 Cash Balance | Variance Better/<br>(Worse) |
|-----------------------------|-------------------|-------------------|-----------------------------|
| General Fund                | \$25.8            | \$26.6            | \$0.7                       |
| E911                        | 2.5               | 2.7               | 0.3                         |
| Senior Services             | 0.1               | 0.2               | 0.1                         |
| Parks & Recreation          | 0.7               | 0.8               | 0.1                         |
| Transportation              | 0.0               | 0.1               | 0.1                         |
| Animal Shelter              | 0.3               | 0.0               | (0.3)                       |
| Fire District               | 7.6               | 7.5               | (0.1)                       |
| CDBG                        | (0.0)             | (0.0)             | (0.0)                       |
| EMS                         | 1.2               | 1.8               | 0.7                         |
| Ins & Benefits Fund         | 2.0               | 0.3               | (1.7)                       |
| Other Funds                 | 3.5               | 5.0               | 1.5                         |
| <b>Total</b>                | <b>\$43.6</b>     | <b>\$45.1</b>     | <b>\$1.5</b>                |

| Capital Funds       | 2018 Cash Balance | 2019 Cash Balance | Variance Better/<br>(Worse) |
|---------------------|-------------------|-------------------|-----------------------------|
| Impact Fee          | \$9.0             | \$10.2            | \$1.2                       |
| Parks Bond          | 0.4               | 0.0               | (0.4)                       |
| SPLOST V, 2012, 201 | 67.8              | 61.5              | (6.3)                       |
| Debt Service        | 1.0               | 0.7               | (0.3)                       |
| RRDA                | 0.0               | 0.0               | 0.0                         |
| <b>Total</b>        | <b>\$78.2</b>     | <b>\$72.4</b>     | <b>(\$5.8)</b>              |

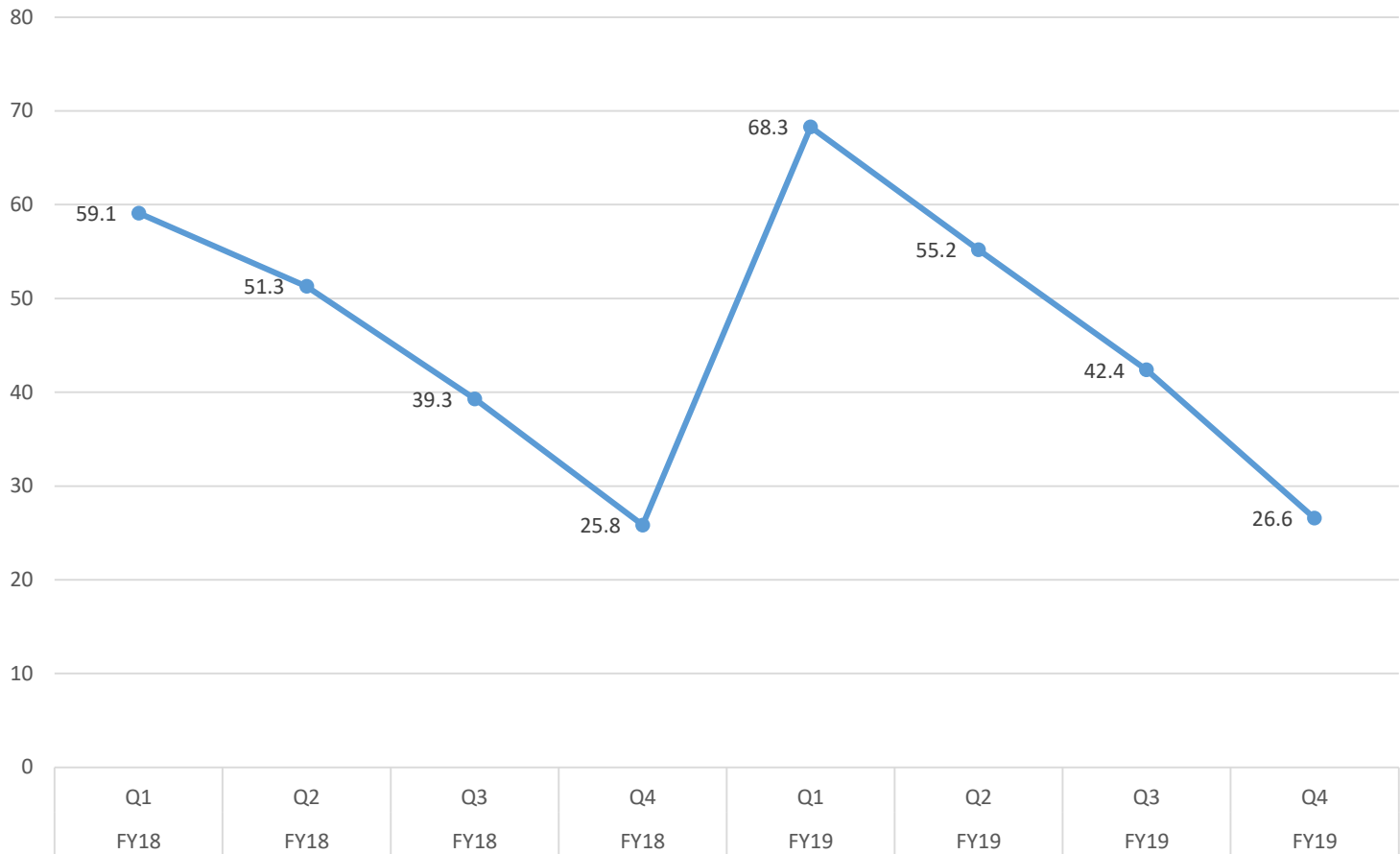
|                    |                |                |                |
|--------------------|----------------|----------------|----------------|
| <b>GRAND TOTAL</b> | <b>\$121.8</b> | <b>\$117.5</b> | <b>(\$4.3)</b> |
|--------------------|----------------|----------------|----------------|

**Strategic Blueprint Linkage: Cash Reserves Major Operating Funds => 15% of Expenditures**



# County-Wide Results – Cash Pre-Audit FY2019

## General Fund Cash Balance Analysis



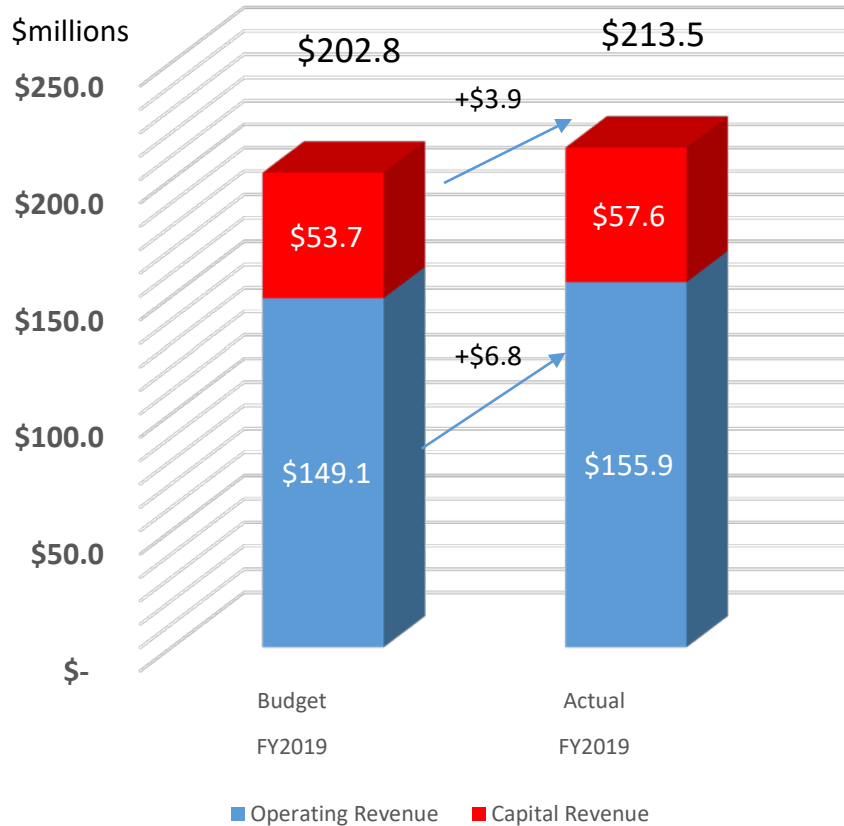
**Strategic Blueprint Linkage: Cash Reserves Major Operating Funds => 15% of Expenditures**



# County-Wide Results Pre-Audit FY2019

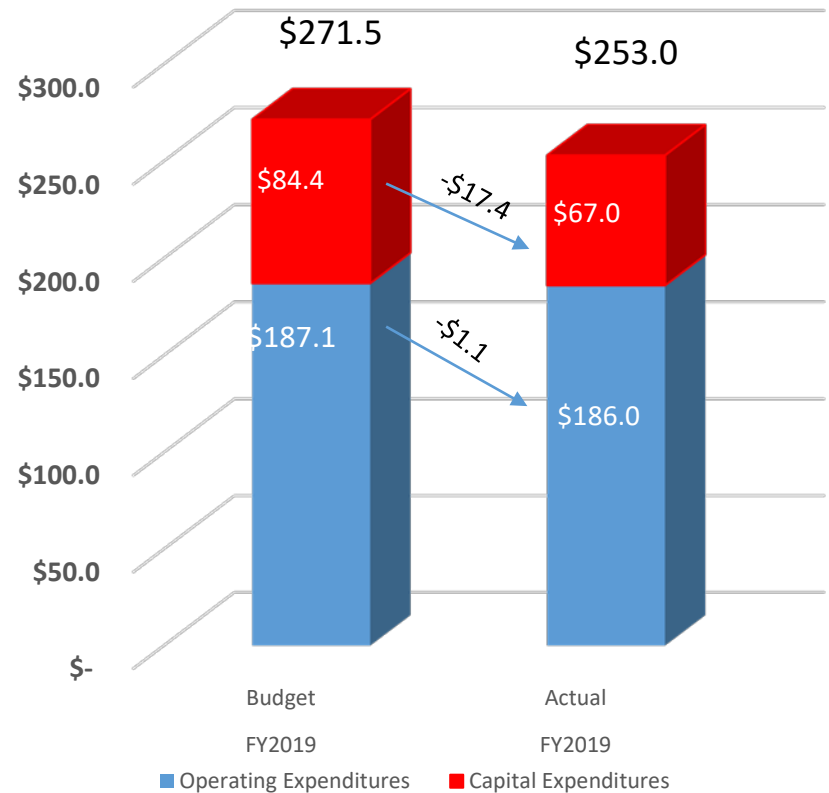
## External Revenues\*

**+\$10.7M**



## Expenditures & Transfers

**-\$18.5M**



\*Excludes Transfers, Internal Svc Charges, Sale of Assets, Bond/Lease Proceeds and Use of Reserves



# Review of External Revenues in Significant Operating Funds- Pre-Audit FY2019

| Significant Operating Funds | Budgeted Revenue | Actual Revenue | Variance Better/Worse |
|-----------------------------|------------------|----------------|-----------------------|
| General Fund                | \$90.6           | \$96.4         | \$5.8                 |
| E911                        | \$6.2            | \$5.5          | (0.7)                 |
| Senior Services             | \$0.7            | \$0.8          | 0.1                   |
| Parks & Recreation          | \$3.9            | \$3.9          | 0.0                   |
| Transportation              | \$1.0            | \$1.1          | 0.1                   |
| Fire District               | \$31.5           | \$32.0         | 0.5                   |
| CDBG                        | \$1.1            | \$1.3          | 0.2                   |
| Multiple Grants             | \$1.2            | \$1.2          | 0.0                   |
| Insurance & Benefits        | \$0.6            | \$1.1          | 0.5                   |
| EMS                         | \$8.1            | \$8.2          | 0.1                   |
| Other                       | \$4.1            | \$4.4          | 0.3                   |
| <b>Total Operating</b>      | <b>\$149.1</b>   | <b>\$155.9</b> | <b>\$6.8</b>          |

## Variance Explanations by Fund

**General:** Current Taxes (\$425K), Prior Year Taxes +\$348K, TAVT/MV +\$3.0M, Real Estate Taxes +\$360K, Bank, TV Franchise +\$166K, Insurance Premium Tax +\$985K, Building Ins (\$330K), Intergovernmental +\$315K, COTC +\$286K, Other Charges +\$508K, Courts +\$263K, Probation Fees (\$513K), Interest +\$750K, Other Misc +\$200K

**E911:** Charges (\$757K), Interest +\$31K

**Senior Services:** Grants +\$105K

**Parks & Rec:** Beverage Taxes +\$25K, Charges for Services (\$77K)

**Transportation:** Charges for Services +\$103K

**Fire:** Current Taxes (\$127K), Prior Year Taxes +\$139K, TAVT/MV \$49K, Real Estate Taxes +\$134K, Intergovernmental (payments from cities) +\$43K, Interest +\$228K

**CDBG:** Grant funds expended faster than expected

**Multiple Grants:** Timing of grants, unspent budget will roll to next fiscal year



# Review of Revenues in Capital Funds

## Pre-Audit FY2019

| Capital Funds         | Budgeted Revenue | Actual Revenue | Variance Better/ (Worse) |
|-----------------------|------------------|----------------|--------------------------|
| SPLOST 2018           | \$43.0           | \$46.9         | \$3.9                    |
| SPLOST 2012/ SPLOST V | \$2.3            | \$2.3          | \$0.0                    |
| Impact Fees           | \$2.3            | \$2.2          | (\$0.1)                  |
| Parks Bond            | \$0.0            | \$0.0          | \$0.0                    |
| RRDA                  | \$0.1            | \$0.1          | \$0.0                    |
| Debt Service          | \$5.9            | \$6.0          | \$0.1                    |
| <b>Total Capital</b>  | <b>\$53.7</b>    | <b>\$57.5</b>  | <b>\$3.9</b>             |

### Variance Explanations by Fund

SPLOST 2018: SPLOST +\$4.4M, Grants (\$0.6M), Misc +\$0.1M

SPLOST 2012/SPLOST V: Grants (\$1.1M), Interest +\$1.0M, Misc +\$0.1M

Impact Fees: Local Gov Shared +\$57K, Impact Fees (\$330K), Interest +\$126K

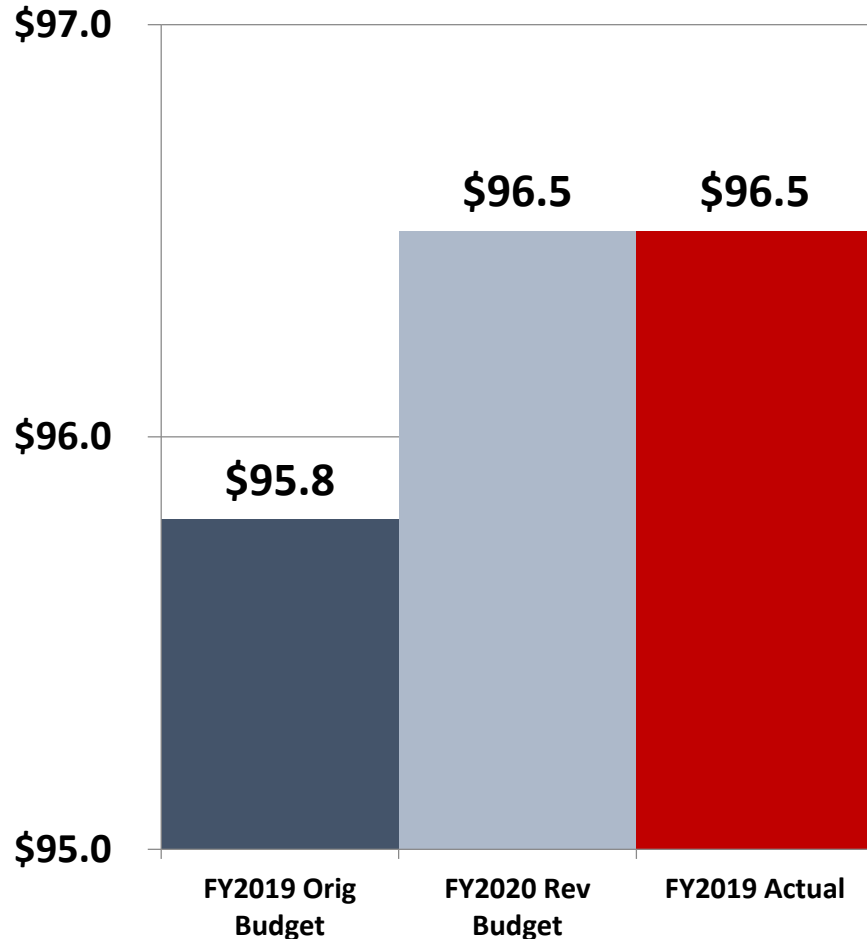
Debt Service: Current Taxes (\$32K), Prior Year Taxes +\$24K, TAVT/MV +\$8K, Real Estate Taxes +\$19K, Misc +\$56K

**Strategic Blueprint Linkage: Invest in technology and projects that increase public safety. Provide an innovative, safe and lasting public infrastructure based on best practices**



# General Fund FY2019 Budget vs Actuals

## General Fund Expenditures



| <b>General Fund Expenditures - Budget vs Actuals FY2019</b> |                    |                   |                   |
|---|--------------------|-------------------|-------------------|
|   | FY2019 Orig Budget | FY2019 Rev Budget | FY2019 Actuals    |
| Compensation  | 46,145,231         | 46,130,406        | 44,953,862        |
| Insurance Benefits  | 6,714,719          | 6,813,627         | 7,296,571         |
| Payroll Taxes   | 3,386,064          | 3,416,368         | 3,220,334         |
| Workers Comp  | 619,204            | 619,204           | 581,430           |
| Retirement Plans  | 4,451,054          | 4,489,440         | 5,880,995         |
| Other Personnel   | 13,450             | 13,450            | 7,020             |
| <b>Total Personnel</b>                                      | <b>61,329,722</b>  | <b>61,482,495</b> | <b>61,940,212</b> |
| Operating Costs   | 17,503,471         | 17,739,988        | 17,738,601        |
| Capital   | 735,046            | 1,036,444         | 841,157           |
| Non-Op Costs  | 3,442,675          | 3,442,675         | 3,469,594         |
| Debt Service  | 280,458            | 280,458           | 270,812           |
| Utilities/Insurance   | 3,166,588          | 3,168,088         | 3,059,370         |
| Transfers   | 9,378,387          | 9,378,387         | 9,193,863         |
| <b>Total Expenditures</b>                                   | <b>95,836,347</b>  | <b>96,528,535</b> | <b>96,513,609</b> |

**Bottom Line:**





# FY2019 Cherokee County General Fund Highlights

## Expenditures

|                           | FY2019<br>Budget  | FY2019<br>Actual  | Variance         | %            |
|---------------------------|-------------------|-------------------|------------------|--------------|
| Personnel:                |                   |                   |                  |              |
| Compensation              | 46,145,231        | 44,953,862        | 1,191,369        | 2.6%         |
| Insurance Benefits        | 6,714,719         | 7,296,571         | (581,852)        | -8.7%        |
| Payroll Taxes             | 3,386,064         | 3,220,334         | 165,730          | 4.9%         |
| Workers Comp              | 619,204           | 581,430           | 37,774           | 6.1%         |
| Retirement Plans          | 4,451,054         | 5,880,995         | (1,429,941)      | -32.1%       |
| Other Personnel           | 13,450            | 7,020             | 6,430            | 47.8%        |
| <b>Total Personnel</b>    | <b>61,329,722</b> | <b>61,940,212</b> | <b>(610,490)</b> | <b>-1.0%</b> |
| Operating Costs           | 17,503,471        | 17,738,601        | (235,130)        | -1.3%        |
| Capital                   | 735,046           | 841,157           | (106,111)        | -14.4%       |
| Non-Op Costs              | 3,442,675         | 3,469,594         | (26,919)         | -0.8%        |
| Debt Service              | 280,458           | 270,812           | 9,646            | 3.4%         |
| Utilities/Insurance       | 3,166,588         | 3,059,370         | 107,218          | 3.4%         |
| Transfers                 | 9,378,387         | 9,193,863         | 184,524          | 2.0%         |
| <b>Total Operating</b>    | <b>34,506,625</b> | <b>34,573,397</b> | <b>(66,772)</b>  | <b>-0.2%</b> |
| <b>Total Expenditures</b> | <b>95,836,347</b> | <b>96,513,609</b> | <b>(677,262)</b> | <b>-0.7%</b> |

## Revenues/Other

|                            | FY2019<br>Budget  | FY2019<br>Actual  | Variance         | %           |
|----------------------------|-------------------|-------------------|------------------|-------------|
| Revenue                    | 90,056,207        | 96,400,000        | 6,343,793        | 7.0%        |
| Other Sources              | 1,280,139         | 1,628,642         | 348,503          | 27.2%       |
| Fund Balance Entries       | 0                 | 284,632           | 284,632          |             |
| <b>Total Revenue/Other</b> | <b>91,336,346</b> | <b>98,313,274</b> | <b>6,976,928</b> | <b>7.6%</b> |

## Fund Balance Summary

- Budgeted use of Reserves (\$4.6M)
- Increased Fund Balance \$1.7M
- Revenue over budget \$6.3M
- RRDA Early Principal Retirement \$4.0M



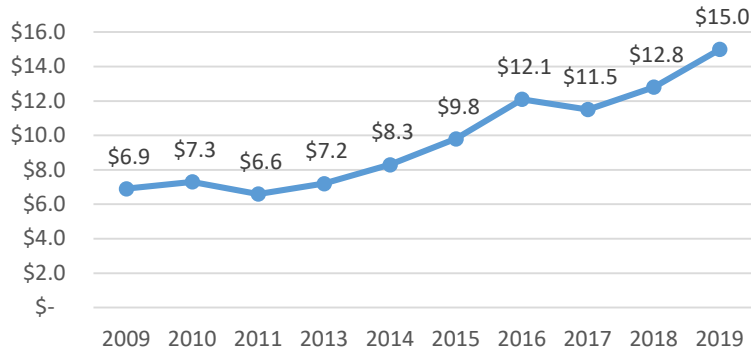
# FY2019 Cherokee County Operating Fund Balance Changes

| Fund                         | Budgeted Use of Reserves | Fund Balance Change | Ending Balance | Fund                     | Budgeted Use of Reserves | Fund Balance Change | Ending Balance |
|------------------------------|--------------------------|---------------------|----------------|--------------------------|--------------------------|---------------------|----------------|
| General Fund                 | (4,617,195)              | 1,682,473           | 36,243,591     | Drug Abuse & Treatment   | (43,292)                 | 32,981              | 551,806        |
| Animal Service               | 0                        | (406,723)           | 0              | Victim/Witness           | 0                        | 22,570              | 83,750         |
| E911                         | (1,059,163)              | 423,636             | 3,543,210      | DUI Court                | 0                        | 40,883              | 1,005,749      |
| Senior Services              | 0                        | 86,952              | 355,163        | Drug Accountability      | 0                        | (50,871)            | 316,491        |
| Parks & Rec                  | 0                        | 89,886              | 521,561        | Treatment Accountability | 0                        | 0                   | 2,835          |
| Transportation               | 0                        | 163,945             | 432,518        | Drug Screening           | 0                        | 136,414             | 177,124        |
| State Forfeiture/Seized Fund | 0                        | 54,144              | 74,150         | Veterans Accountability  | 0                        | 1,132               | 5,115          |
| Fire                         | (1,502,911)              | (1,383)             | 6,625,003      | Hotel/Motel Tax          | 0                        | 0                   |                |
| Jail                         | (234,980)                | 117,274             | 1,071,629      | Multiple Grants          | (197,262)                | 52,638              | 212,699        |
| Sheriff's Commissary         | 0                        | 32,998              | 675,410        | Community Development    | 0                        | 29,573              | 30,514         |
| Federal Forfeiture/Seized    | 0                        | 18,479              | 136,702        | Conference Center        | (43,179)                 | 184,538             | 709,367        |
| Law Library                  | 0                        | (7,405)             | 534,301        | EMS                      | (400,000)                | (887,225)           | 1,041,586      |
| DA's Condemnation            | 0                        | 10,285              | 25,725         | Insurance and Benefits   | (113,304)                | (765,853)           | 326,839        |
| DA's Condemnation            | 0                        | (3,683)             | 47,408         | Fleet Maintenance        | (40,000)                 | (126,908)           | (142,832)      |

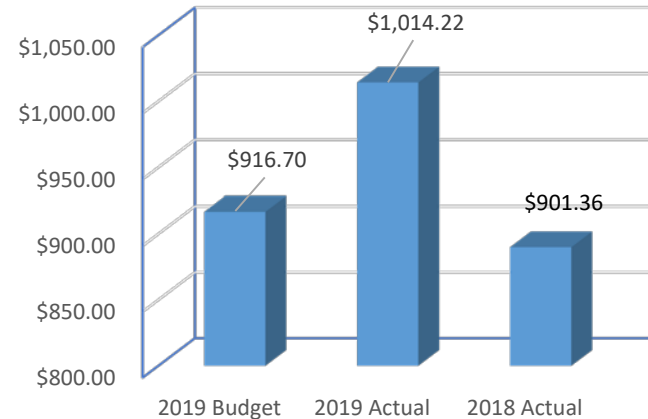


# Insurance & Benefits Fund Pre-Audit FY2019

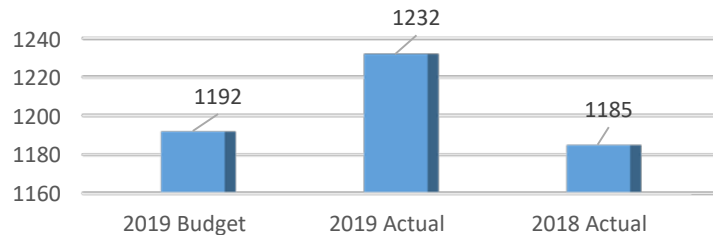
## Net Healthcare Claims Spend Trend Analysis (Millions)



## Net Health Claims Cost Per Employee / Month FY2019



## FY 2019 Employees Enrolled in Health Plan

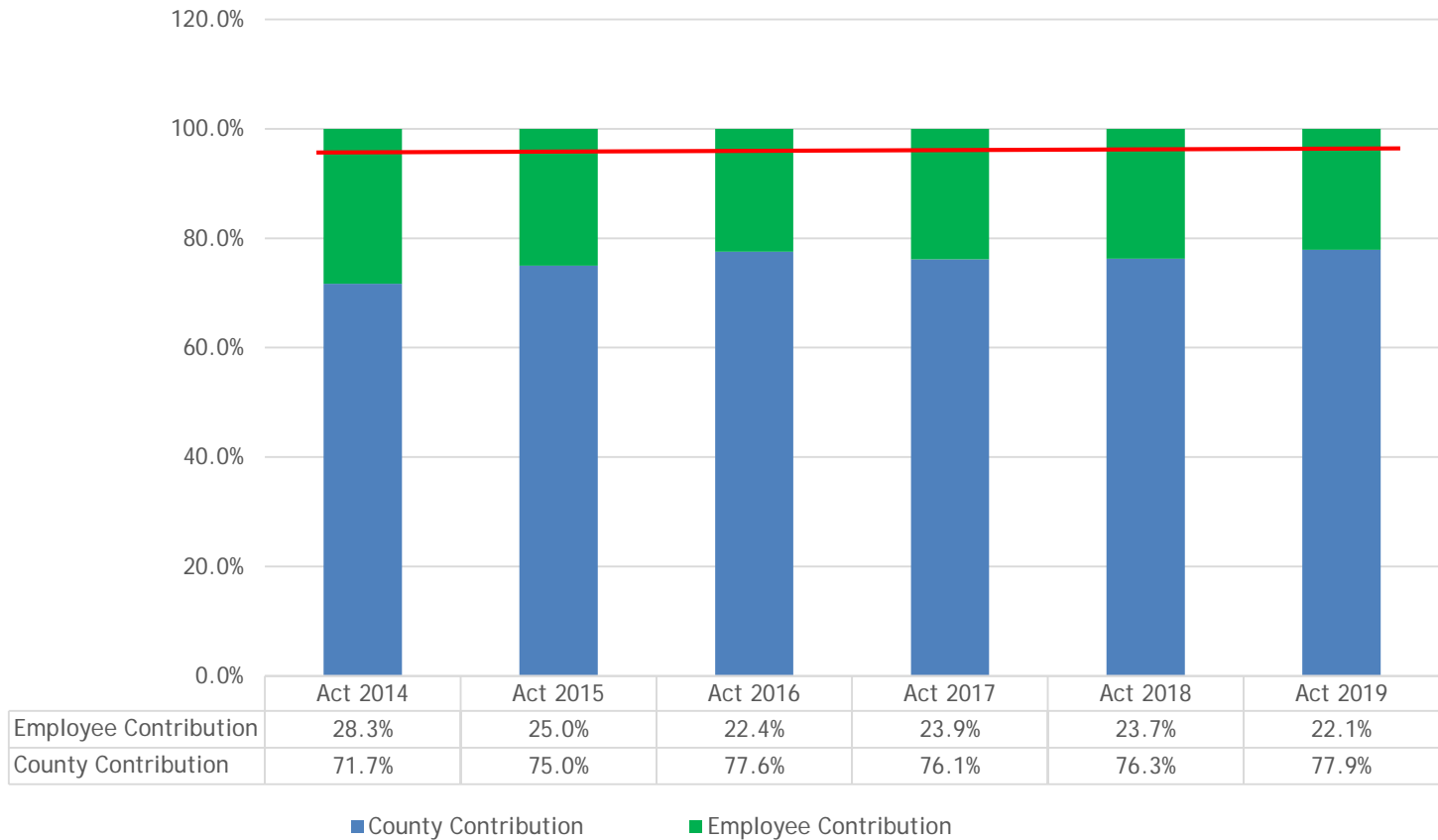


- Net Healthcare claims increased \$2.2M while the number of employees covered increased by 47 employees.
- The Cost per employee per month increased \$112.86 which is a 12.5% increase of FY2018.
- The Insurance & Benefits Fund ended 9/30/18 with a Unreserved Fund Balance of \$697.9k while the Unreserved Fund Balance @9/30/2019 is now \$0.



# Health Care Costs Pre-Audit FY2019

## Health Care Cost Burden



**Strategic Blueprint Linkage: Promote financial integrity by effectively and efficiently managing public assets.**








# Cherokee County Board of Commissioners

FINANCIAL UPDATE  
FY2020 Q1 RESULTS

Presented 02.18.2020



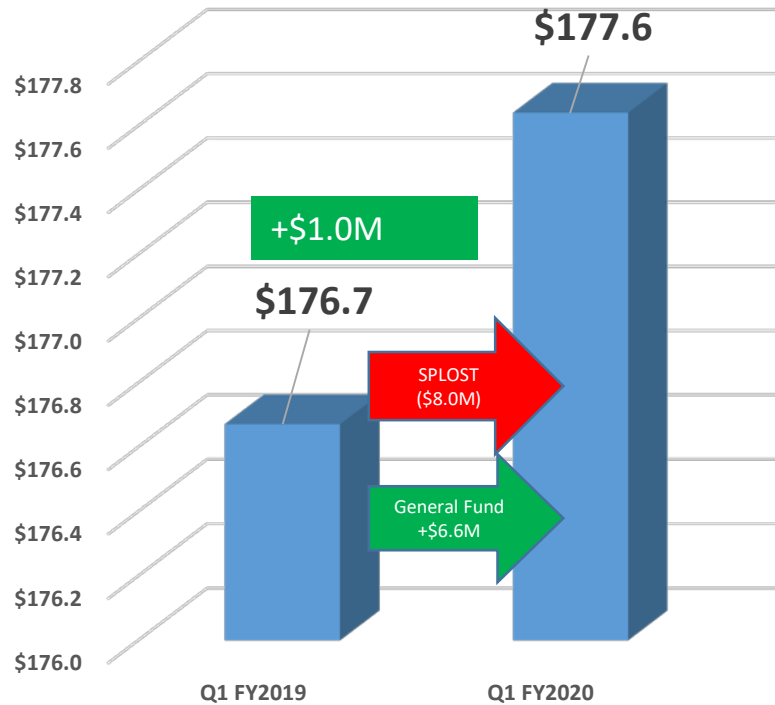
## Status Summary FY2020 Q1 Results

| Strategic Blueprint Linkage   | Status  | Key Drivers  |
|---|---|--|
| <p>Operating Cash Reserves =&gt;15% of Operating Expenditures</p> <p>Q1 - <math>42.4/106.7 = 39.7\%</math></p>  |    | <ul style="list-style-type: none"> <li>Operating Cash Balance increased \$8.0M to \$106.7M compared to last year's amount of \$98.7M</li> <li>Operating Expenses were 22.5% of Budget in Q1 FY2020 compared to 23.3% in Q1 FY2019</li> </ul>   |
| <p>Top 3 lowest in tax burden and spend per capita</p>  |    | <ul style="list-style-type: none"> <li>Operating Revenues are \$1.7M over budget at \$161.6M while property taxes are projected to be on budget.</li> <li>Operating Expenditures were @22.5% of Budget and are forecasted to be on the FY2020 Budget.</li> </ul>                         |
| <p>Invest in technology and projects that increase public safety. Provide an innovative, safe and lasting public infrastructure based on best practices</p> |    | <ul style="list-style-type: none"> <li>SPLOST revenues are \$0.3M over budget at \$43.3M Full Year Forecast</li> <li>Actual Capital Expenditures were 11.8% of the total budget compared to 27.4% in Q1 FY2019.</li> </ul>   |
| <p>Promote financial integrity by effectively and efficiently managing public assets</p>  |  | <ul style="list-style-type: none"> <li>Investment Income of \$0.7M through Q1 FY2020 which is 34.8% of the FY2020 Budget.</li> <li>Net Health Claims cost were \$226K higher than Q1 2020 compared to Q1 2019 due to several high cost claimants. PEPM is 25.8% above budget.</li> </ul> |
| <p>Reduce Workers Compensation Mod Factor from 0.84 to 0.78</p>   |  | <ul style="list-style-type: none"> <li>Current Mod Factor .68 . Actual Average Monthly Total Claim Cost \$49.1K v. Monthly Budget = \$53.4K</li> </ul>   |



# County-Wide Results - Cash Q1 FY2020

## Cash Balances



| Significant Operating Funds | FY2019 Cash Balance | FY2020 Cash Balance | Variance Better/<br>(Worse) |
|-----------------------------|---------------------|---------------------|-----------------------------|
| General Fund                | \$68.3              | \$74.9              | \$6.6                       |
| E911                        | 2.3                 | 2.9                 | 0.7                         |
| Senior Services             | 0.1                 | 0.3                 | 0.2                         |
| Parks & Recreation          | 0.8                 | 1.0                 | 0.2                         |
| Transportation              | 0.1                 | 0.1                 | 0.0                         |
| Fire District               | 22.4                | 23.7                | 1.3                         |
| CDBG                        | (0.0)               | (0.0)               | 0.0                         |
| EMS                         | 1.5                 | 1.9                 | 0.4                         |
| Ins & Benefits Fund         | (0.4)               | (1.5)               | (1.1)                       |
| Other Funds                 | 3.7                 | 3.4                 | (0.2)                       |
| <b>Total</b>                | <b>\$98.7</b>       | <b>\$106.7</b>      | <b>\$8.0</b>                |

| Capital Funds        | FY2019 Cash Balance | FY2020 Cash Balance | Variance Better/<br>(Worse) |
|----------------------|---------------------|---------------------|-----------------------------|
| Impact Fee           | \$9.5               | \$10.5              | \$1.0                       |
| Parks Bond           | (0.0)               | 0.0                 | 0.0                         |
| SPLOST V, 2012, 2018 | 63.2                | 55.2                | (8.0)                       |
| Debt Service         | 5.2                 | 5.2                 | (0.1)                       |
| RRDA                 | 0.0                 | 0.0                 | (0.0)                       |
| <b>Total</b>         | <b>\$78.0</b>       | <b>\$70.9</b>       | <b>(\$7.1)</b>              |

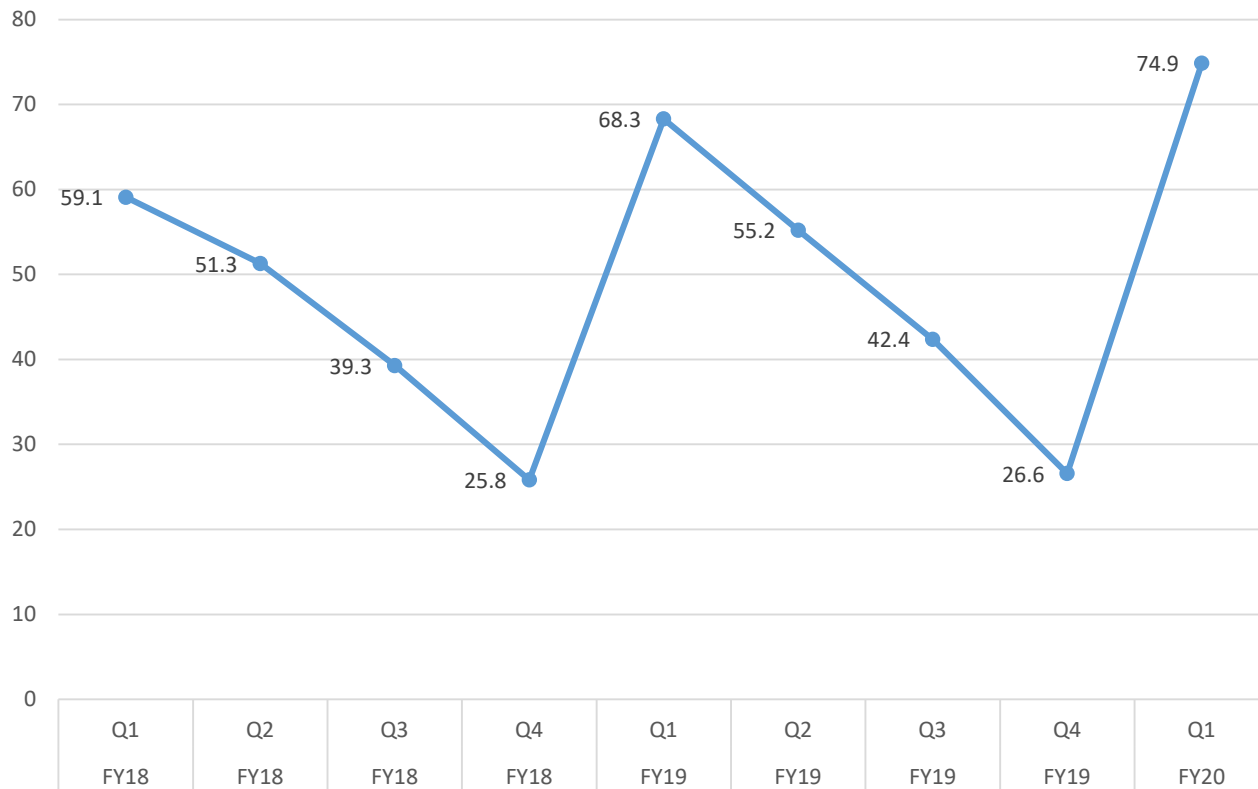
|                    |                |                |              |
|--------------------|----------------|----------------|--------------|
| <b>GRAND TOTAL</b> | <b>\$176.7</b> | <b>\$177.6</b> | <b>\$1.0</b> |
|--------------------|----------------|----------------|--------------|

Strategic Blueprint Linkage: Cash Reserves Major Operating Funds => 15% of Expenditures



# County-Wide Results – Cash Q1 FY2020

## General Fund Cash Balance Analysis



**Strategic Blueprint Linkage: Cash Reserves Major Operating Funds => 15% of Expenditures**



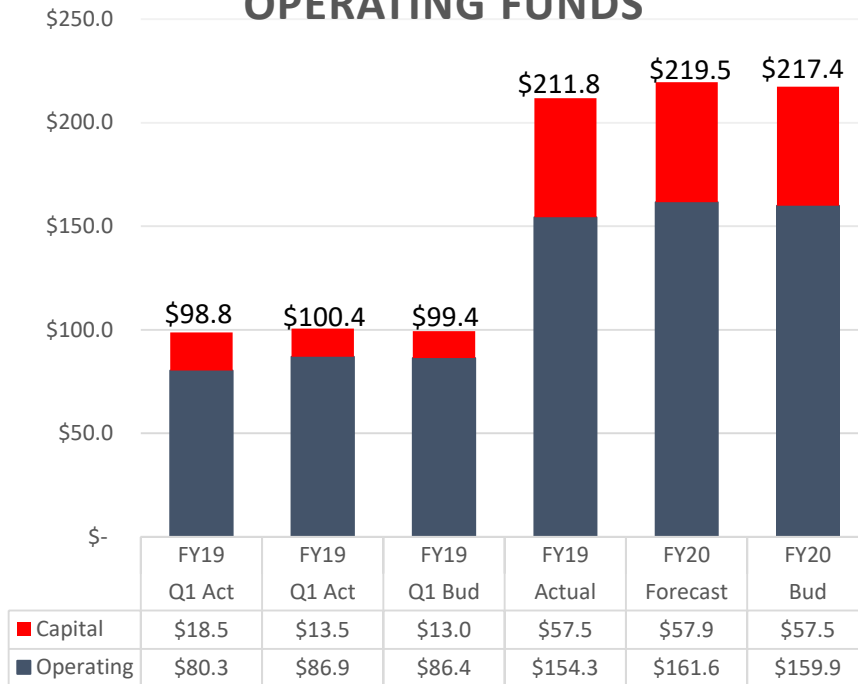


# Revenue Executive Summary

## All Funds – Q1 2020

Summary Statement: When comparing externally generated recurring revenue that is expected to fund operations, without requiring reserves, the County's YTD Results are \$1.1M better than the YTD Budget. We are also forecasting the full year to be \$2.1M better than budget.

### RECURRING EXTERNAL REVENUES CAPITAL AND OPERATING FUNDS



#### Operating Funds Full Year Forecast

- Motor Vehicle/TAVT **+\$1.5M**
- Other Taxes **+\$0.3M**
- Landfill Fees **(\$0.7M)**
- Other Charges **+\$0.4M**
- Investment Income **+\$0.1M**
- Other Misc. **+\$0.2M**

#### Capital Funds

- SPLOST Taxes **+\$0.3M**
- Impact Fees **(\$0.1M)**
- Investment Income **+\$0.1M**

Operating Funds and Capital Funds External Revenue are forecasted to be above budget.

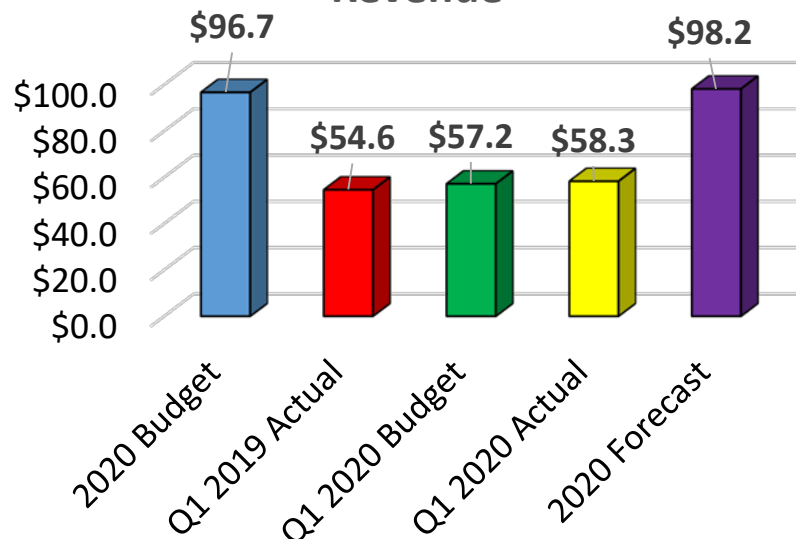


# Revenue Executive Summary

## General Fund – Q1 2020

Summary Statement: When comparing externally generated recurring revenue that is expected to fund operations, without requiring reserves, the General Fund YTD Results are \$1.1M > Budget. We are also forecasting the full year to be \$1.5M > Budget.

### General Fund Recurring External Revenue



### Full Year Forecast **\$1.5M Better than Budget**

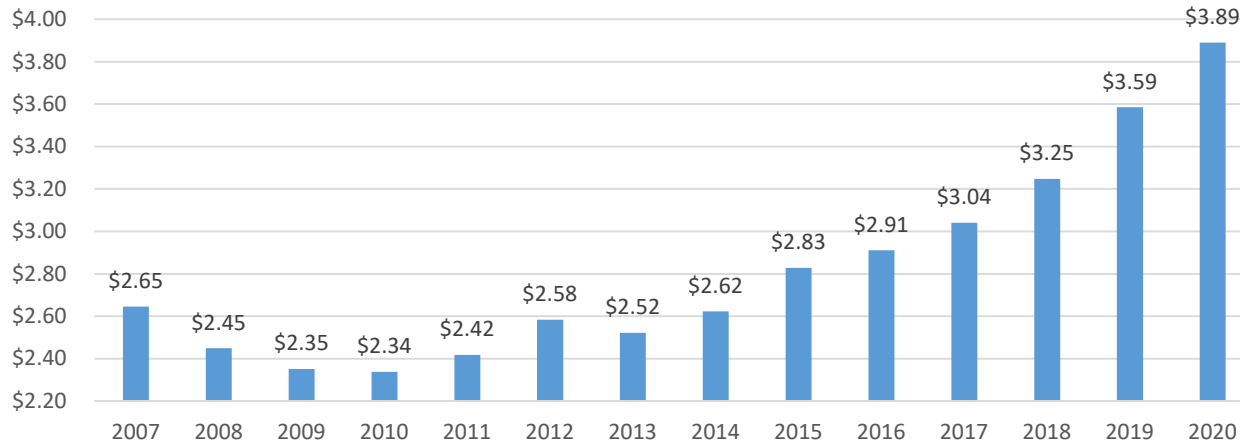
- Motor Vehicle/TAVT **+\$1.5M**
- Other Taxes **+\$0.2M**
- Landfill Fees **(\$0.7M)**
- Tax Commissions **+\$0.3M**
- Interest Revenues **+\$0.1M**
- Miscellaneous **+\$0.1M**

**Bottom Line:** General Fund recurring revenues are on track.

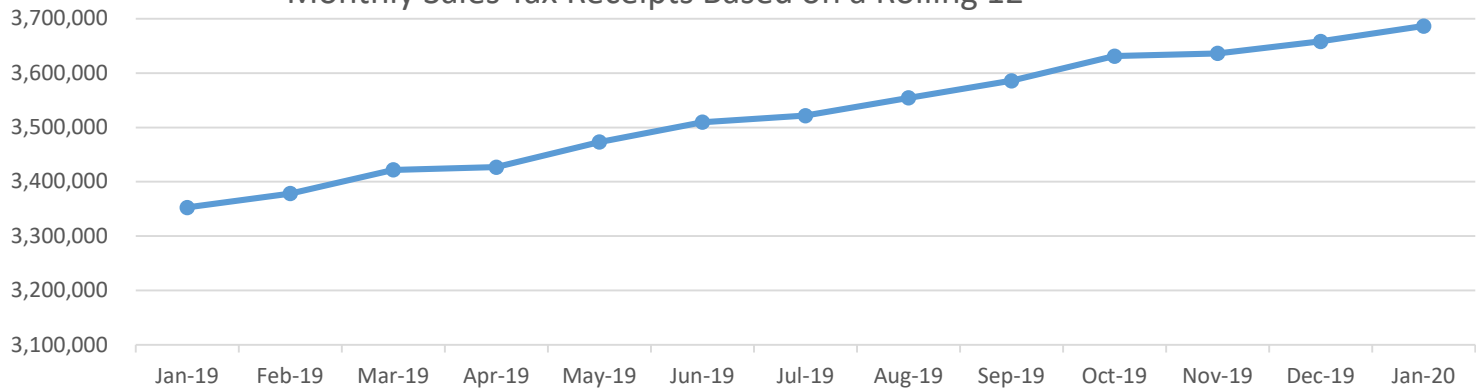


# SPLOST 2018 Receipts Executive Summary

### Average Monthly SPLOST Collections



### CHEROKEE COUNTY BOC Monthly Sales Tax Receipts Based on a Rolling 12



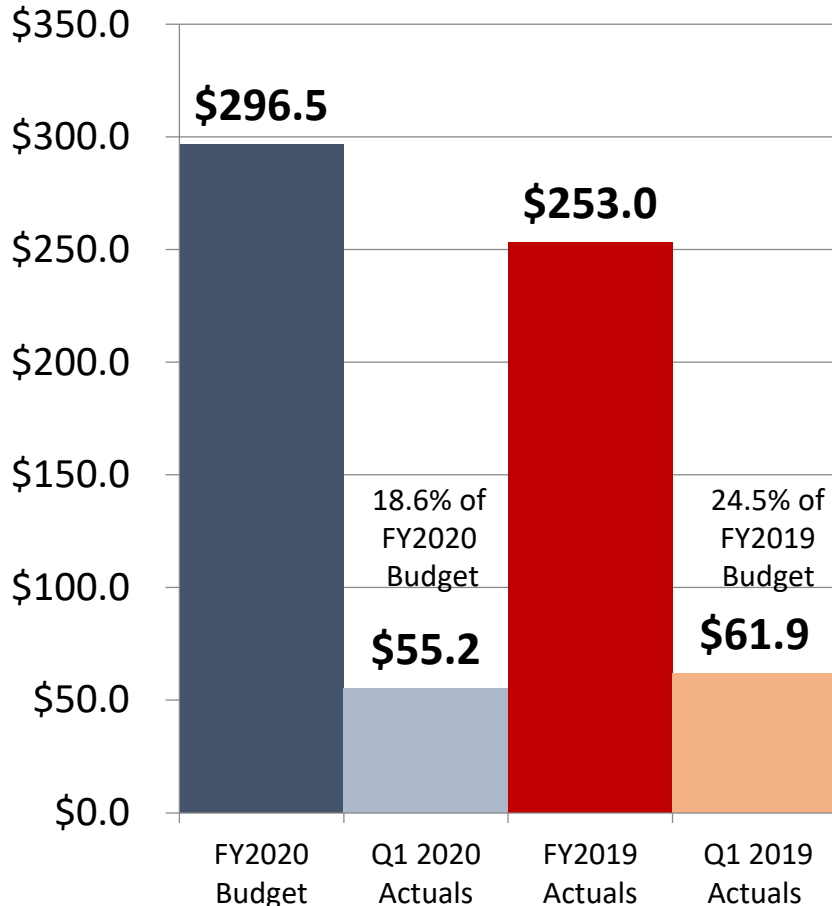


# Expenditure Executive Summary

## All Funds – Q1 FY2020

Summary Statement: Expenses are being managed across all funds. Some variances exist, but are explainable.  
 21.15% of Year Elapsed for Payroll Costs. 16.7% or 25% of Year Elapsed for Monthly Expenses.

### Total Expenditures



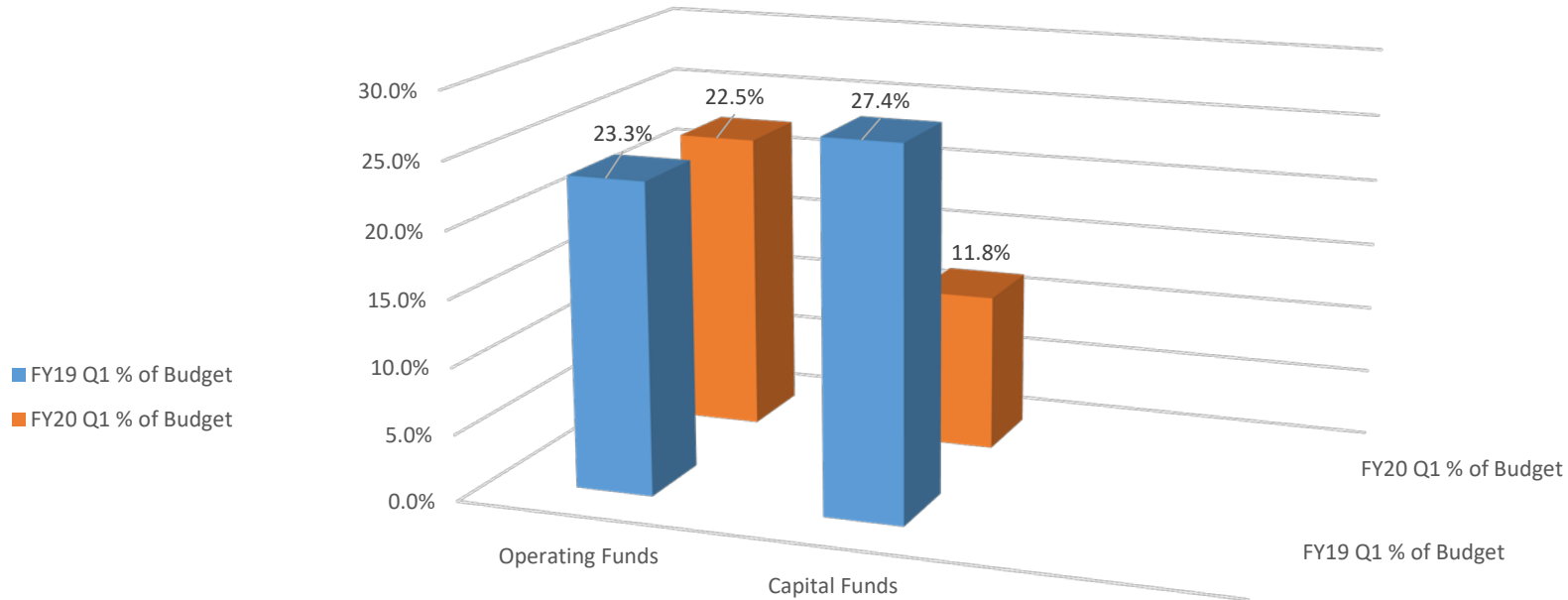
### County-Wide Expenditures - 2020

|                           | 2020 Budget        | Q1 2020           | % Spent      |
|---------------------------|--------------------|-------------------|--------------|
| Compensation              | 86,162,858         | 17,243,964        | 20.0%        |
| Insurance Benefits        | 27,818,309         | 7,332,375         | 26.4%        |
| Payroll Taxes             | 6,525,076          | 1,224,861         | 18.8%        |
| Workers Comp              | 962,015            | 396,219           | 41.2%        |
| Retirement Plans          | 12,248,545         | 2,429,389         | 19.8%        |
| Other Personnel           | 3,300              | -                 | 0.0%         |
| <b>Total Personnel</b>    | <b>133,720,103</b> | <b>28,626,808</b> | <b>21.4%</b> |
| Operating Costs           | 34,187,053         | 7,360,910         | 21.5%        |
| Capital                   | 80,755,340         | 7,321,113         | 9.1%         |
| Non-Op Costs              | 21,584,652         | 4,542,627         | 21.0%        |
| Debt Service              | 9,331,061          | 2,313,288         | 24.8%        |
| Utilities/Insurance       | 5,433,228          | 1,261,181         | 23.2%        |
| Transfers                 | 11,492,452         | 3,728,773         | 32.4%        |
| <b>Total Expenditures</b> | <b>296,503,889</b> | <b>55,154,700</b> | <b>18.6%</b> |

**Bottom Line:** YTD Expenses are on target. We expect to achieve the FY2020 Budget.



# Operating and Capital Funds Expenditures FY19 Q1 vs FY20 Q1 % of Budget Expended



|   | Operating Funds | Capital Funds |  |
|---|-----------------|---------------|--|
| <span style="color: blue;">■</span> FY19 Q1 % of Budget   | 23.3%           | 27.4%         |  |
| <span style="color: orange;">■</span> FY20 Q1 % of Budget | 22.5%           | 11.8%         |  |

Operating Funds % of Budget Expended is 22.5% for FY20 Q1 compared to 23.3% FY19 Q1, which is essentially the same trend. Capital Funds % of Budget Expended is 11.8% in FY20 Q1 compared to FY19 Q1 27.4%. The 27.4% in FY19 Q1 was driven by SPLOST 2018 spending.



# Revenue Executive Summary

## SPLOST 2012 Expenditures FY2020 Q1

### SPLOST 2012 Expenditures @ 12/31/2019

| Level 1 Spending                                | Project                           | Original<br>SPLOST<br>Referendum | Excess<br>SPLOST<br>Receipts/XFRS | Budgeted    | Actual      | Remaining  |
|---|-----------------------------------|----------------------------------|-----------------------------------|-------------|-------------|------------|
|   | Jail Expansion                    | 18,470,000                       | (1,430,000)                       | 17,040,000  | 16,215,672  | 824,328    |
|   | E-911 Back-Up Center              | -                                | 500,000                           | 500,000     | 500,000     | -          |
|   | Fire Engines                      | -                                | 180,000                           | 180,000     | 180,000     | -          |
|   | Law Enforcement Training Facility | 1,500,000                        |                                   | 1,500,000   | 1,500,000   | -          |
|   | Fire/EMS Training Facility        | 1,500,000                        |                                   | 1,500,000   | 1,500,000   | -          |
|   | ALS Vehicle & Equipment           | 2,280,000                        |                                   | 2,280,000   | 2,280,000   | -          |
|   | Animal Shelter                    | 1,250,000                        | 750,000                           | 2,000,000   | 2,000,000   | -          |
| <b>Total Level 1 Spending</b>                   |                                   | 25,000,000                       | -                                 | 25,000,000  | 24,175,672  | 824,328    |
| <b>County Projects</b>                          |                                   |                                  |                                   |             |             |            |
|   | Animal Shelter                    | -                                | 1,165,370                         | 1,165,370   | 1,165,370   | -          |
|   | Library                           | 2,500,000                        |                                   | 2,500,000   | -           | 2,500,000  |
|   | Public Works/Roads                | 91,315,257                       | (3,343,121)                       | 87,972,136  | 67,907,294  | 19,293,540 |
|   | Animal Control/Marshal            | 400,000                          | 50,000                            | 450,000     | 450,000     | -          |
|   | Business Development              | 3,750,000                        | 2,791,500                         | 6,541,500   | 6,482,901   | 58,599     |
|   | Fire and EMS                      | 7,400,000                        | 3,150,000                         | 10,550,000  | 10,550,000  | -          |
|   | Law Enforcement Vehicles          | 2,500,000                        | -                                 | 2,500,000   | 2,500,000   | -          |
|   | E-911                             | 1,500,000                        | 966,134                           | 2,466,134   | 2,466,134   | -          |
|   | Courthouse Expansion              | 1,450,000                        | -                                 | 1,450,000   | 1,450,000   | -          |
|   | Fleet Expansion                   | -                                | 750,000                           | 750,000     | 22,054      | 727,946    |
|   | Probation Office                  | -                                | 329,994                           | 329,994     | 329,994     | -          |
|   | Senior Center                     | 1,500,000                        | -                                 | 1,500,000   | 294,256     | 1,205,744  |
|   | Airport                           | 2,000,000                        | 4,162,429                         | 6,162,429   | 4,804,863   | 1,357,566  |
| Includes \$2,012,410 of SPLOST Interest Revenue | LB Ahrens Rec Center              | -                                | 6,145,545                         | 6,145,545   | 43,146      | 6,102,399  |
| <b>Total County Project Spending</b>            |                                   | 114,315,257                      | 16,167,851                        | 130,483,108 | 98,466,013  | 31,245,793 |
| <b>Total SPLOST Spending</b>                    |                                   | 139,315,257                      | 16,167,851                        | 155,483,108 | 122,641,685 | 32,070,121 |



# Revenue Executive Summary

## SPLOST 2018 Expenditures FY2020 Q1

### SPLOST 2018 Expenditures @12/31/2019

|                                      |   | Original<br>SPLOST<br>Referendum | Excess<br>SPLOST<br>Receipts/XFRS | Budgeted    | Actual     | Remaining   |
|--------------------------------------|---|----------------------------------|-----------------------------------|-------------|------------|-------------|
| <b>Level 1 Spending</b>              |   |                                  |                                   |             |            |             |
|                                      | Jail Expansion and Improvements   | 23,000,000                       |                                   | 23,000,000  | -          | 23,000,000  |
| <b>Total Level 1 Spending</b>        |   | 23,000,000                       | -                                 | 23,000,000  | -          | 23,000,000  |
| <b>County Projects</b>               |   |                                  |                                   |             |            |             |
|                                      | Law Enforcement<br>Vehicles/Facilities/Equipment                                    | 4,000,000                        |                                   | 4,000,000   | 653,186    | 3,346,814   |
|                                      | Animal Control and County Marshal Vehicles<br>and Equipment                         | 1,000,000                        |                                   | 1,000,000   | 135,280    | 864,720     |
|                                      | Emergency Communications Center and<br>Communications System Improvements           | 9,606,500                        |                                   | 9,606,500   | 9,379,464  | 227,036     |
|                                      | Fire & Emergency Services Facilities, Vehicles<br>and Equipment                     | 21,140,000                       |                                   | 21,140,000  | 2,226,400  | 18,913,600  |
|                                      | Court Facilities, Equipment, Improvements ,<br>and Expansion                        | 17,500,000                       |                                   | 17,500,000  | 69,457     | 17,430,543  |
|                                      | Parks and Recreation Facilities, Equipment<br>and Improvements                      | 2,800,000                        |                                   | 2,800,000   | 1,272,391  | 1,527,609   |
|                                      | Transportation Infrastructure (Roads &<br>Bridges) , Facilities, Equipment          | 88,500,000                       |                                   | 88,500,000  | 9,944,475  | 78,555,525  |
|                                      | Transportation Infrastructure, Facilities,<br>Equipment- CATS                       | 500,000                          |                                   | 500,000     | 20,416     | 479,584     |
|                                      | Airport Facilities, Equipment , Improvements &<br>Expansion                         | 6,000,000                        |                                   | 6,000,000   | 569,285    | 5,430,715   |
|                                      | Business & Economic Development Land<br>Acquisition, Infrastructure, and Facilities | 8,000,000                        |                                   | 8,000,000   | 265,000    | 7,735,000   |
| <b>Total County Project Spending</b> |   | 159,046,500                      | -                                 | 159,046,500 | 24,535,354 | 134,511,146 |
| <b>Total SPLOST Spending</b>         |   | 182,046,500                      | -                                 | 182,046,500 | 24,535,354 | 157,511,146 |

**Note: 2018 SPLOST Program**

IT projects will be assigned to the above projects with any Excess SPLOST

|          |            |           |  |           |         |         |
|----------|------------|-----------|--|-----------|---------|---------|
| Revenues | IT Upgrade | 1,035,000 |  | 1,035,000 | 607,104 | 427,896 |
|----------|------------|-----------|--|-----------|---------|---------|

Facility Maintenance projects will be assigned to the above projects with any

|                        |                      |           |  |           |         |         |
|------------------------|----------------------|-----------|--|-----------|---------|---------|
| Excess SPLOST Revenues | Facility Maintenance | 1,000,000 |  | 1,000,000 | 187,735 | 812,265 |
|------------------------|----------------------|-----------|--|-----------|---------|---------|

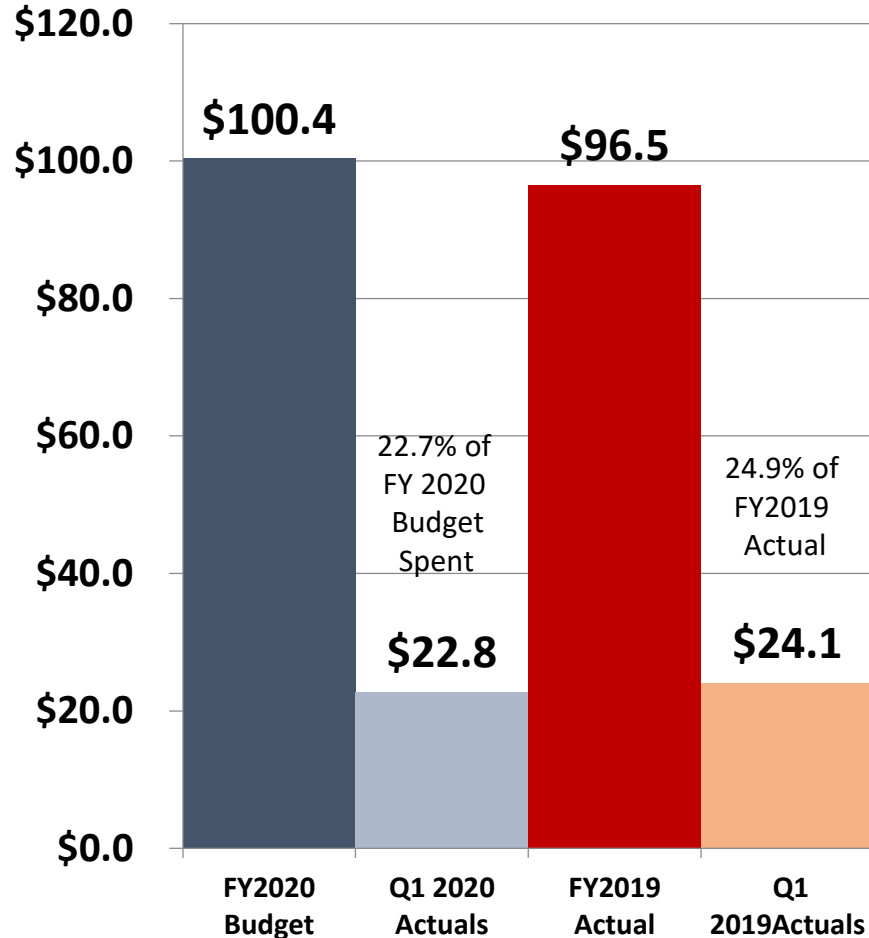


# Expenditure Executive Summary

## General Fund – Q1 FY2020

Summary Statement: Expenses are being managed across all departments. Some variances exist, but are explainable.  
 21.15% of Year Elapsed for Payroll Costs. 16.7% or 25% of Year Elapsed for Monthly Expenses.

### General Fund Expenditures



| <b>General Fund - Expenditures 2020</b> |                    |                   |              |
|---|--------------------|-------------------|--------------|
|   | 2020 Budget        | Q1 2020 Actuals   | % Spent      |
| Compensation                            | 49,030,999         | 9,977,215         | 20.3%        |
| Insurance Benefits                      | 6,638,190          | 1,386,045         | 20.9%        |
| Payroll Taxes                           | 3,692,369          | 707,822           | 19.2%        |
| Workers Comp                            | 507,497            | 233,375           | 46.0%        |
| Retirement Plans                        | 6,933,731          | 1,402,931         | 20.2%        |
| Other Personnel                         | 3,300              | -                 | 0.0%         |
| <b>Total Personnel</b>                  | <b>66,806,086</b>  | <b>13,707,388</b> | <b>20.5%</b> |
| Operating Costs                         | 18,791,403         | 4,055,096         | 21.6%        |
| Capital                                 | 264,355            | 34,236            | 13.0%        |
| Non-Op Costs                            | 3,731,443          | 908,655           | 24.4%        |
| Debt Service                            | 344,363            | 78,228            | 22.7%        |
| Utilities/Insurance                     | 3,154,461          | 758,572           | 24.0%        |
| Transfers                               | 7,348,289          | 3,243,941         | 44.1%        |
| <b>Total Expenditures</b>               | <b>100,440,400</b> | <b>22,786,116</b> | <b>22.7%</b> |

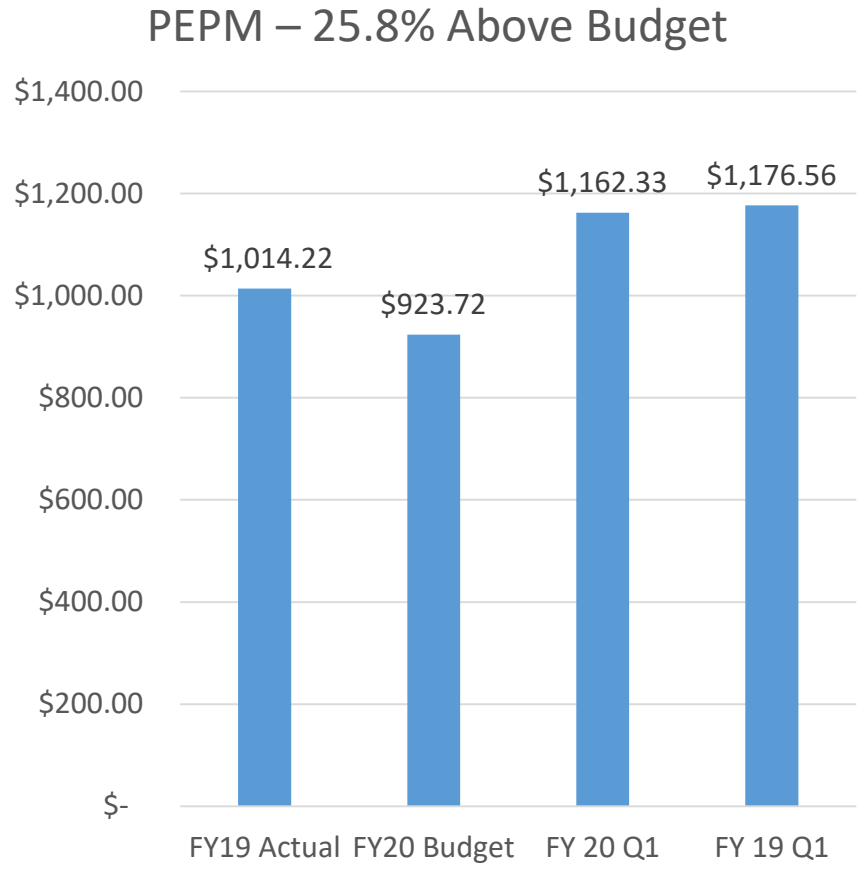
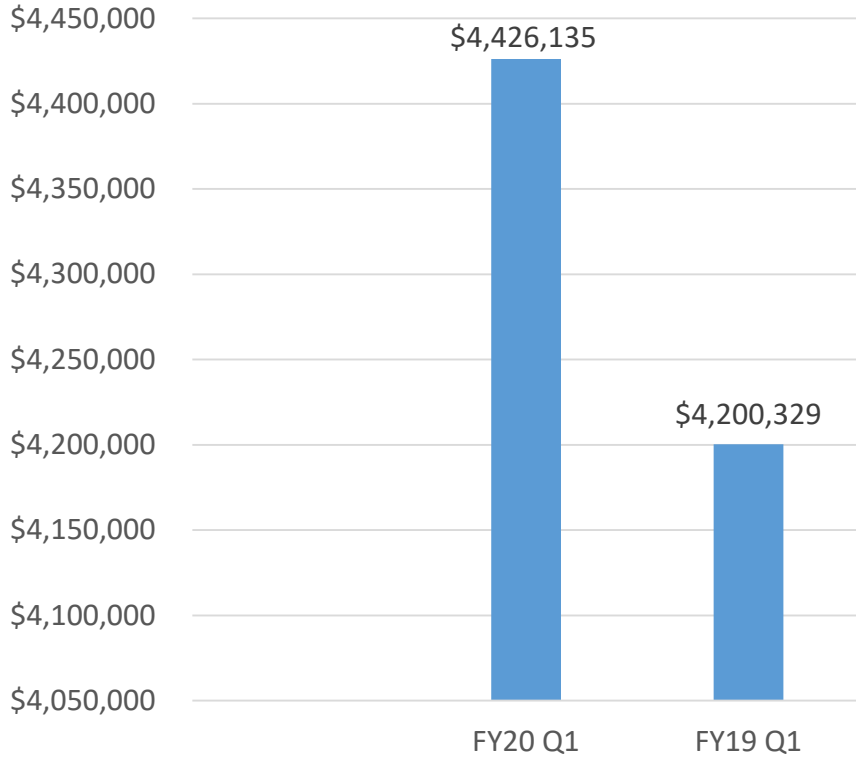
**Bottom Line:** YTD Expenses are on target. We expect to achieve the FY2020 Budget.





# Insurance & Benefits Fund

## Q1 FY2020





# Key Risk/Opportunity Items

## Revenue

1. TAVT Trends \$1.5M Favorable
2. Landfill Use Fees **\$700K lost in Q1 due to Waste Management Facility being down.**
3. SPLOST Receipts
  - Favorable Trend

## Expenditures

1. Health Insurance Claims- Q1 were much higher than budget
2. RRDA Payment – Budgeted payment of \$2M made in Q1
3. Defined Benefit Costs