



Cherokee County Board of Commissioners

Financial Update FY2021 Q1 Results

PRESENTED 03.02.2021

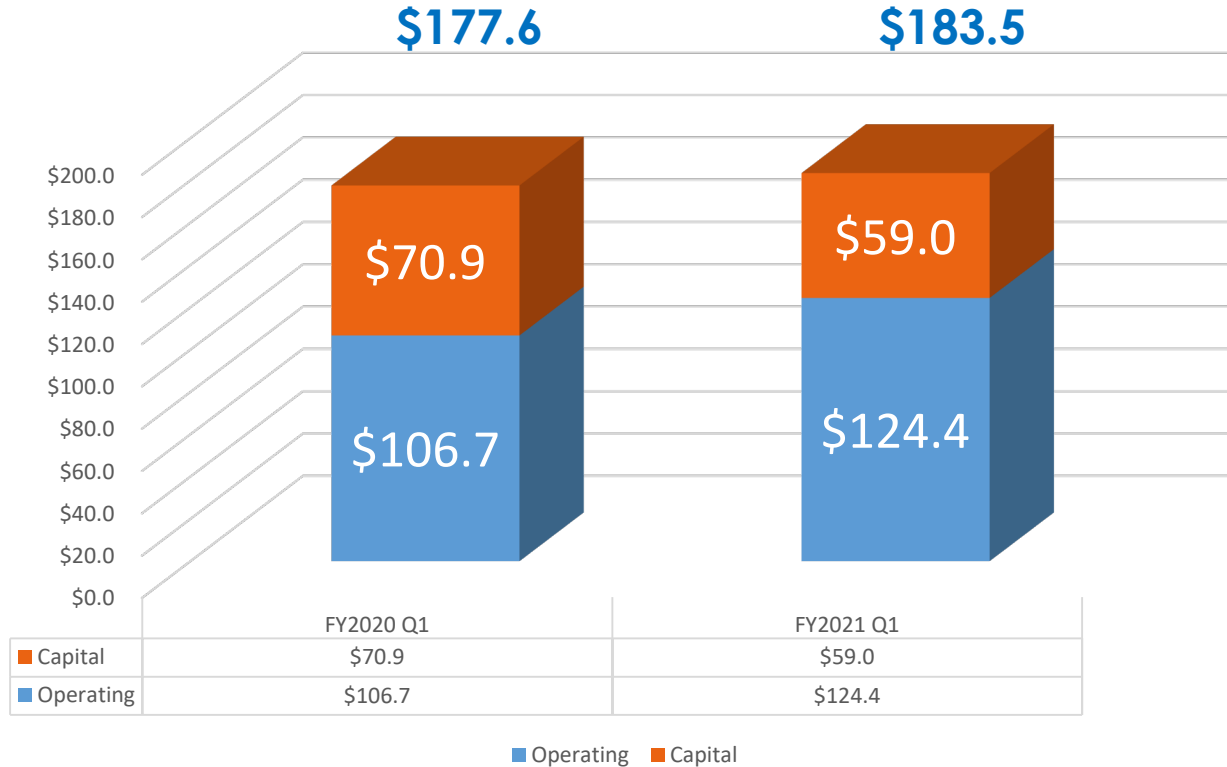
County Wide Cash Position

Q1 FY2021

(Millions)

Cash Balances

(millions)



Significant Operating Funds	FY2020 Cash Balance	FY2021 Cash Balance	Variance Better/Worse
General Fund	\$74.9	\$88.5	\$13.6
E911	2.9	2.4	(0.5)
Senior Services	0.3	0.3	(0.1)
Parks & Recreation	1.0	1.0	0.0
Transportation	0.1	0.4	0.3
Fire District	23.7	28.7	5.0
CDBG	(0.0)	(0.1)	(0.1)
EMS	1.9	1.7	(0.2)
Ins & Benefits Fund	(1.5)	(1.6)	(0.1)
Other Funds	3.4	3.2	(0.3)
Total	\$106.7	\$124.4	\$17.7

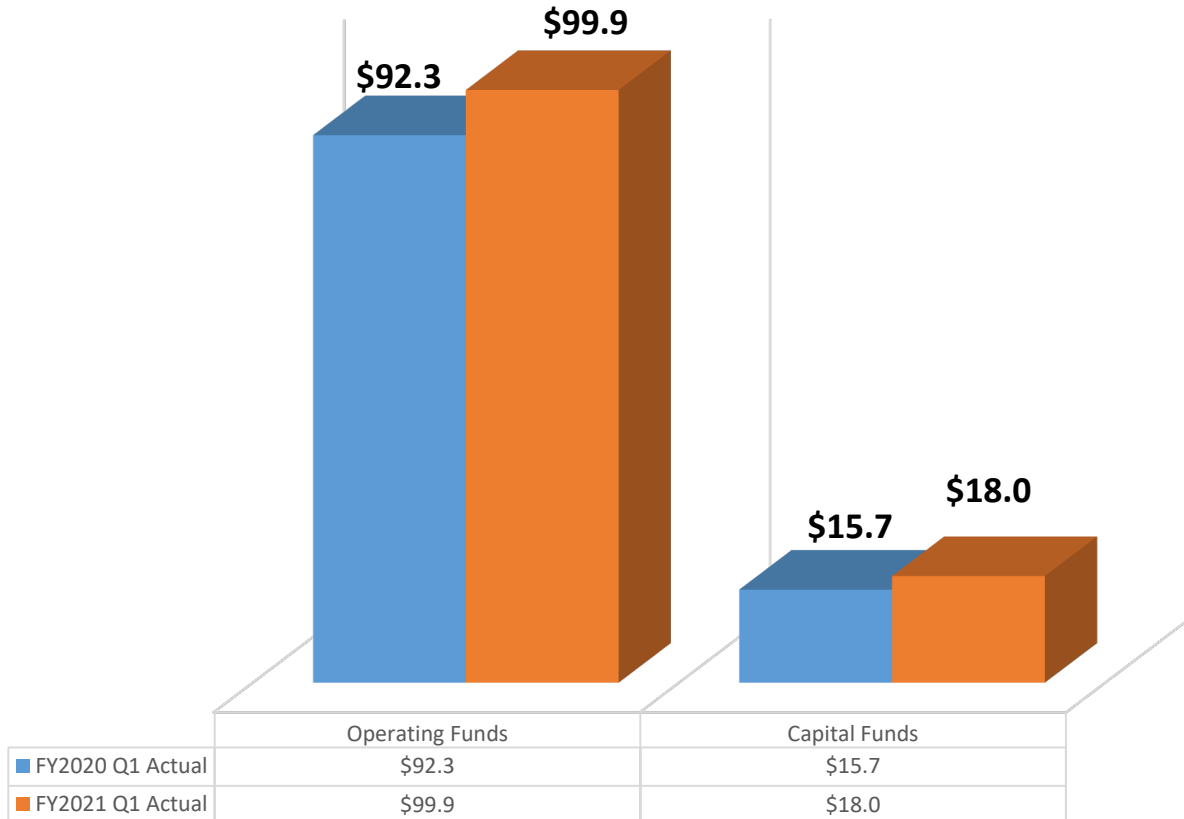
Capital Funds	FY2020 Cash Balance	FY2021 Cash Balance	Variance Better/Worse
Impact Fee	\$10.5	\$12.6	\$2.1
SPLOST V, 2012, 2018	55.2	41.0	(14.2)
Debt Service	5.2	5.4	0.3
RRDA	0.0	0.0	0.0
Total	\$70.9	\$59.0	(\$11.9)

GRAND TOTAL	\$177.6	\$183.5	\$5.9
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County Wide Revenue

Q1 FY2021

(Millions)



FY2020 vs FY2021 Variance Highlights

Operating Revenue

+\$7.6M



Current Property Taxes
+\$7.1M

TAVT +\$249k

Other Revenues +\$250k

Capital Revenue

+\$2.3M



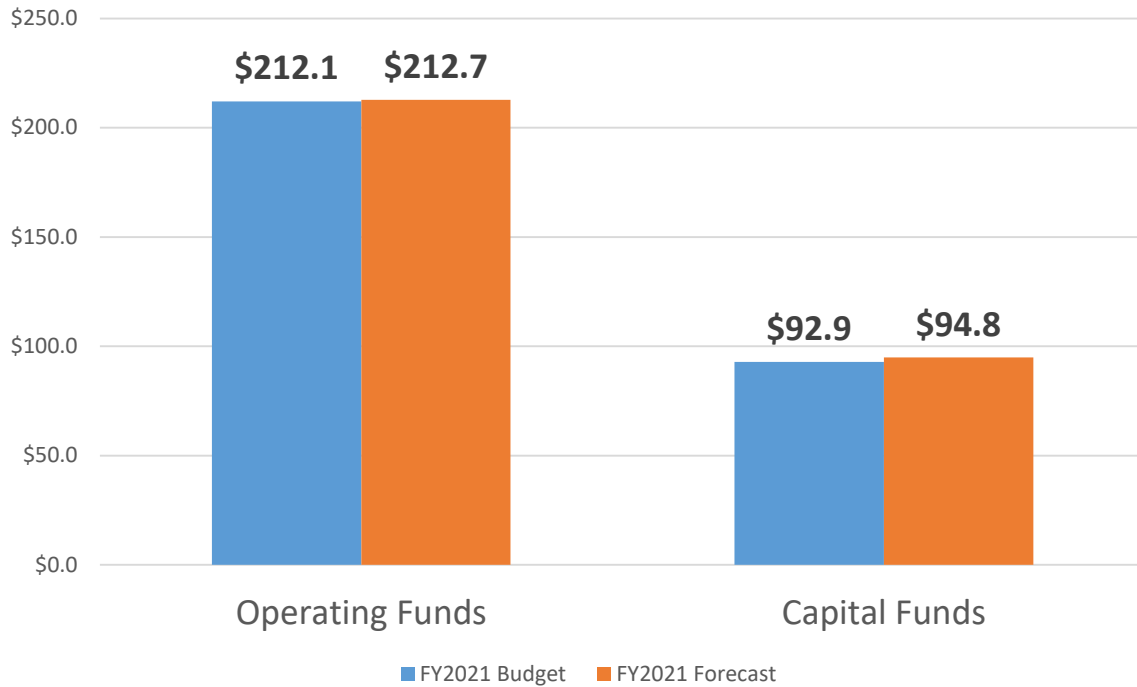
SPLOST +\$1.4M

LMIG +\$2.7M

General Fund Transfer to
RRDA (\$1.2M)

County Wide Revenue FY2021 Forecast vs Budget (Millions)

County Wide Revenue
Forecast vs Budget FY2021 (millions)



Operating Revenue

+\$0.6M



Real Estate Taxes +\$0.5M

TAVT +\$0.6M

Investment Income (-\$0.4M)

Capital Revenue

+\$1.9M



SPLOST +\$1.4M

LMIG +\$0.5M



General Fund Revenue

Q1 FY2021

	FY2020 Q1 Actual	FY2021 Q1 Actual	Budget Variance (Under)/Over	Variance Explanations
Taxes	\$52,338,365	\$57,089,102	\$4,750,737	Current Property Taxes +\$4.3M, TAVT +\$249K, Real Estate Taxes +\$197K
Licenses and Permits	\$695,324	\$771,404	\$76,080	Alcohol/Business Licenses (\$62K) - timing only, Building Inspections +\$136K
Intergovernmental	\$20,035	\$9,350	(\$10,685)	Range Revenue
Charges and Services	\$3,930,562	\$3,741,587	(\$188,975)	Tax Commissions (\$259K)
Fines and Forfeitures	\$843,662	\$828,663	(\$14,999)	
Investment Income	\$289,664	\$20,168	(\$269,496)	Interest Rates dropped drastically in 2021
Contributions	\$0	\$0	\$0	
Miscellaneous	\$204,349	\$133,004	(\$71,345)	Blalock Reimbursement (\$33K) - timing only, Indigent Defense (\$29K)
Other Financing Sources	\$226,149	\$220,472	(\$5,677)	
Use of Reserves Budgeted	\$0	\$0	\$0	
Total Revenue	\$58,548,110	\$62,813,750	\$4,265,640	



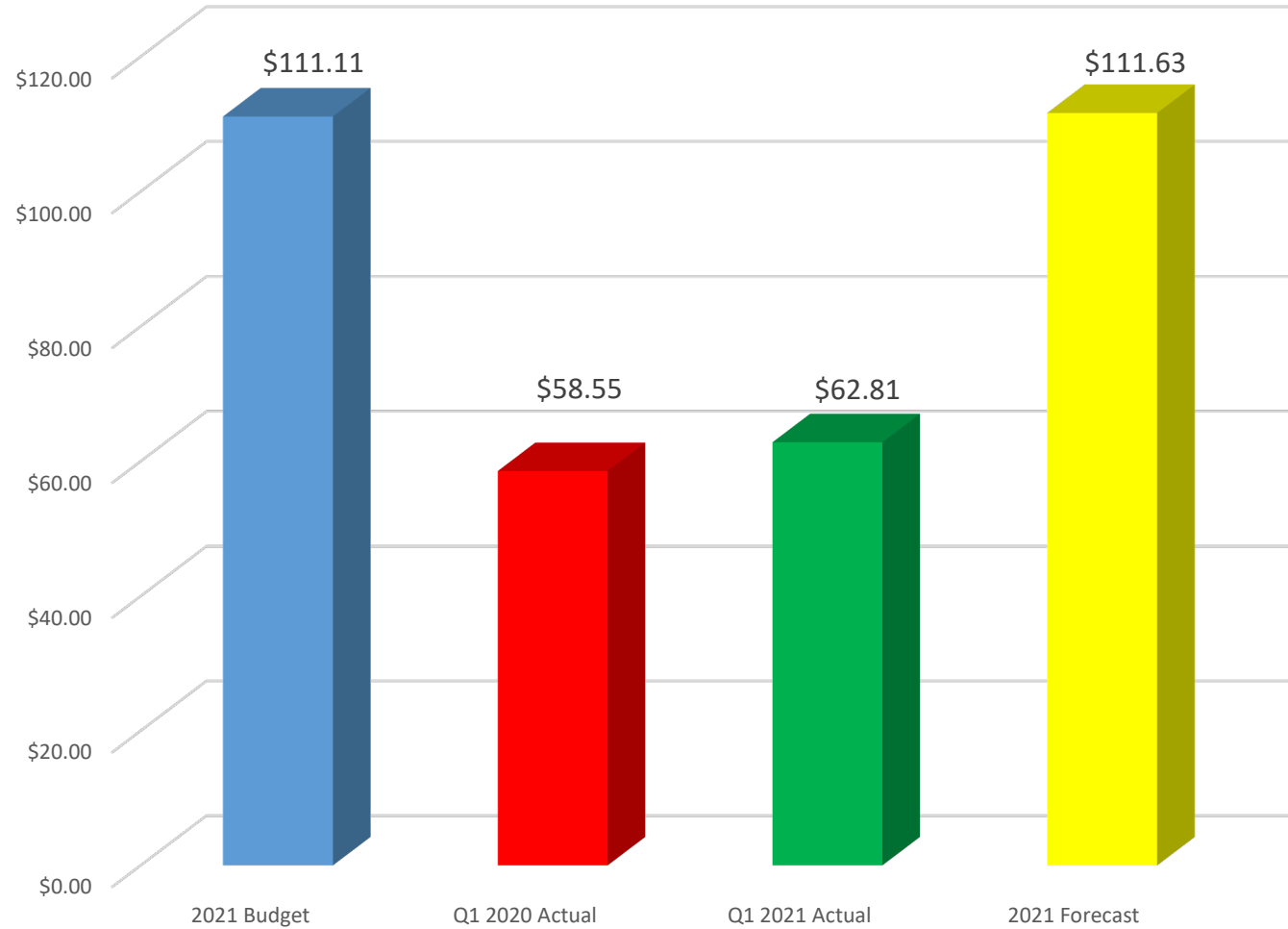
General Fund Revenue

FY2021 Forecast vs Budget

	FY2021 Budget	FY2021 Forecast	Budget Variance (Under)/Over	Variance Explanations
Taxes	\$87,823,267	\$88,734,324	\$911,057	TAVT +\$658K, Real Estate Taxes +\$363K, Prior Year (\$20K), Penalties (\$33K)
Licenses and Permits	\$2,757,000	\$2,934,444	\$177,444	Building Inspection +\$166K
Intergovernmental	\$105,000	\$101,849	(\$3,151)	Range Revenue running under budget
Charges and Services	\$9,980,000	\$9,466,686	(\$513,314)	Tax Commissions (\$490K), Probation Fees (\$32K)
Fines and Forfeitures	\$4,396,000	\$4,514,165	\$118,165	Superior Court +\$129K, State Court (\$37K), Probate Court +\$37K, Magistrate Court (\$9K)
Investment Income	\$250,000	\$92,168	(\$157,832)	Lower Interest Rates
Contributions	\$0	\$0	\$0	
Miscellaneous	\$828,730	\$816,216	(\$12,514)	
Other Financing Sources	\$923,733	\$923,744	\$11	
Use of Reserves Budgeted	\$4,046,366	\$4,046,366	\$0	
Total Revenue	\$111,110,096	\$111,629,962	\$519,866	

General Fund Revenue FY2021

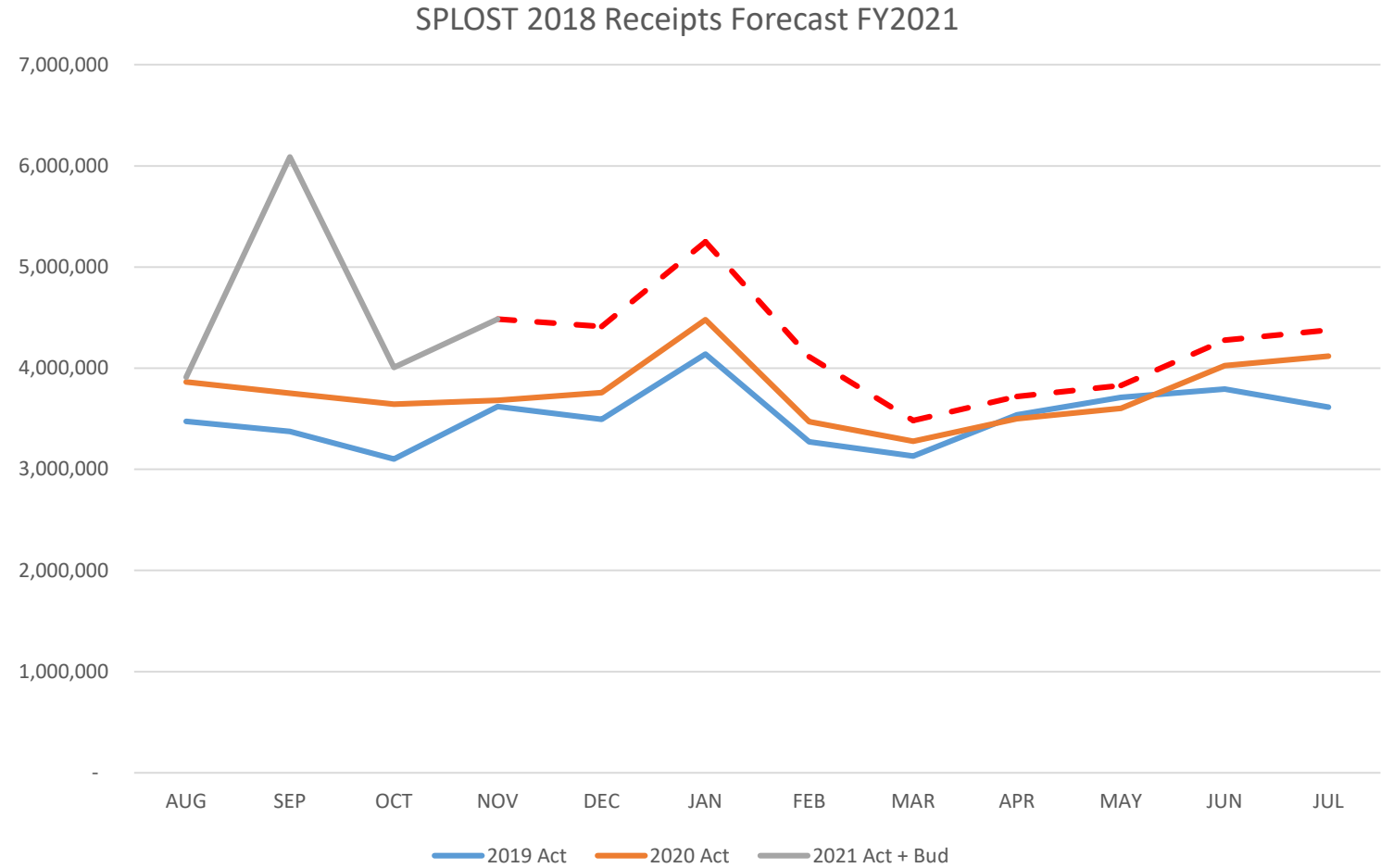
(Millions)





SPLOST 2018 Receipts Forecast FY2021

	2019 Act	2020 Act	2021 Act + Bud
AUG	3,473,050	3,863,533	3,909,356
SEP	3,372,907	3,753,062	6,087,689
OCT	3,101,224	3,644,224	4,006,954
NOV	3,621,148	3,680,899	4,485,634
DEC	3,493,054	3,758,270	4,413,138
JAN	4,140,065	4,478,355	5,250,552
FEB	3,272,362	3,471,614	4,113,997
MAR	3,130,550	3,277,908	3,482,882
APR	3,537,710	3,501,383	3,720,332
MAY	3,711,123	3,603,816	3,829,171
JUN	3,793,025	4,024,719	4,276,394
JUL	3,614,207	4,119,626	4,377,235
Total	42,260,425	45,177,408	51,953,334





2018 SPLOST Program Excess Revenue Projects

Area	Project Description	Project Budget	YTD Spend	Balance To Spend	FY2021	FY2022	FY2023	FY2024	Remaining Balance
IT	Various Projects	1,035,000	629,244	405,756	83,809	100,000	100,000	121,947	0
Facility Maintenance	Various Projects	1,000,000	187,735	812,265	191,000	200,000	200,000	221,265	0
Community Services	L.B. Ahrens Recreation Center	3,000,000	22,988	2,977,012	1,488,506	1,488,506			0
Community Services	Hickory Flat Gymnasium Project	500,000		500,000	500,000				0
Community Services	Land Acquisition, Cochran Property	4,300,000		4,300,000	4,300,000				0
Community Services	Cochran Park Area Master Plan/Design/Construction	2,000,000		2,000,000		1,000,000	1,000,000		0
Community Services	SW Area Park Design/Construction	2,000,000		2,000,000		1,000,000	1,000,000		0
Community Services	Tippens Elementary School/Clark Elementary School Park Land	600,000		600,000	600,000				0
Elections	Elections Warehouse Project	1,000,000		1,000,000		1,000,000			0
Fire	Fire Stations/Community Centers	3,500,000		3,500,000	2,750,000	750,000			0
Historical Society	Historical Society Renovations	500,000		500,000	500,000				0
Public Services	800 MHZ/Premier One Overrun	565,000		565,000	565,000				0
Public Services	800 MHz Project Cyber/Disaster Recovery Project	650,000		650,000	650,000				0
Sheriff	Sheriff 42 Patrol Cars Explorers, 5 CID Explorers , 3 Trucks	2,500,000	1,062,194	1,437,806	1,437,806				0
Sheriff	Sheriff - Precinct	3,000,000	3,400	2,996,600	2,996,600				0
Sheriff	MDT's	1,000,000	965,249	34,751	34,751				0
Other Projects		4,000,000		4,000,000			2,000,000	2,000,000	0
Total Excess SPLOST Revenue Projects		31,150,000	2,870,810	28,279,190	16,097,472	5,538,506	4,300,000	2,343,212	0

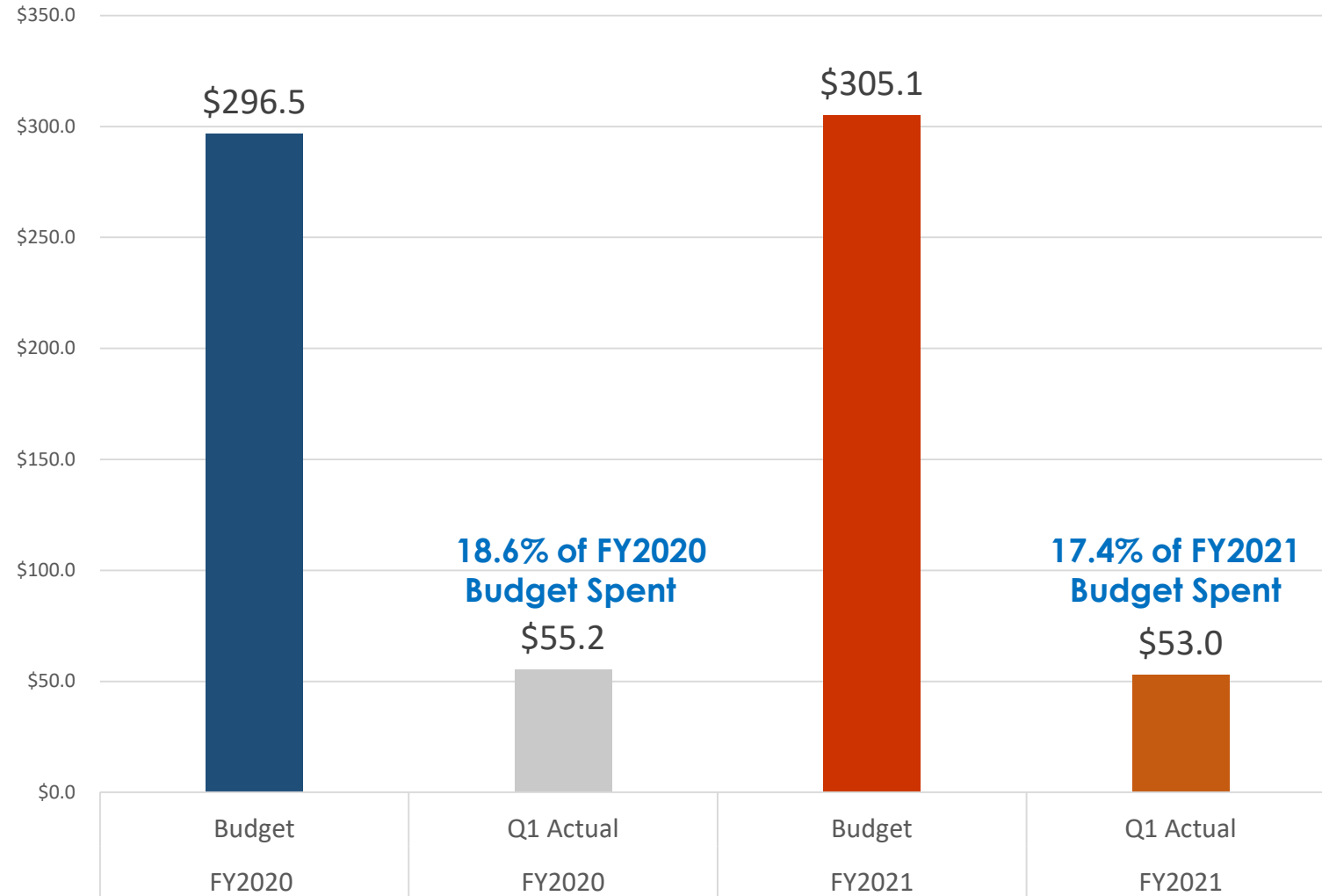


County Wide Expenditures Q1 FY2021

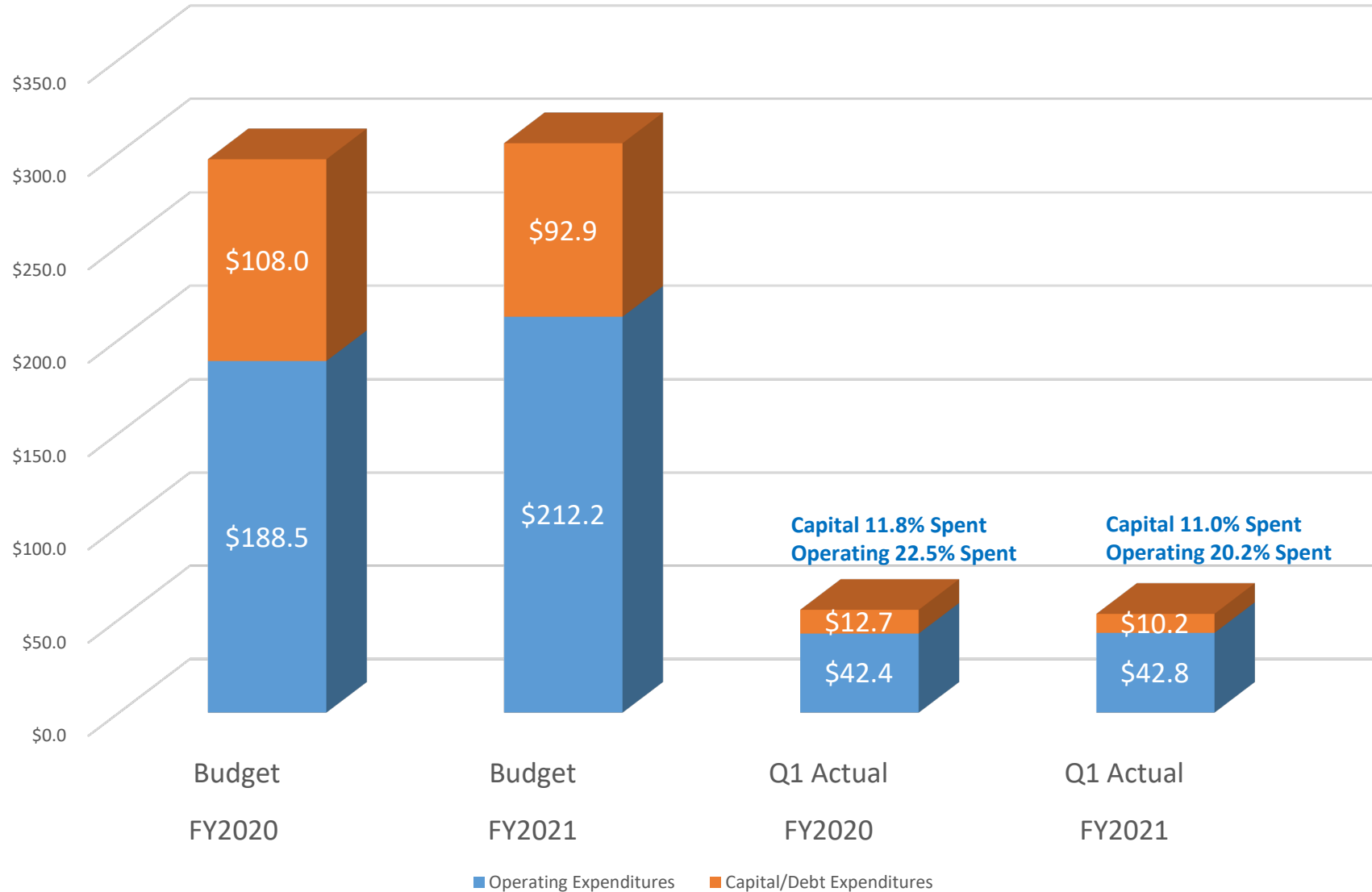
	FY2020 Budget	FY2020 Q1 Actual	FY2021 Budget	FY2021 Q1 Actual	FY2020 % Spent	FY2021 % Spent
Compensation	86,162,858	17,243,964	93,552,919	18,717,769	20.0%	20.0%
Insurance Benefits	27,818,309	7,332,375	38,312,945	8,438,165	26.4%	22.0%
Payroll Taxes	6,525,076	1,224,861	7,114,793	1,335,066	18.8%	18.8%
Workers Comp	962,015	396,219	1,188,472	471,151	41.2%	39.6%
Retirement Plans	12,248,545	2,429,389	14,333,760	2,839,467	19.8%	19.8%
Other Personnel	3,300	-	3,300	4,142	0.0%	125.5%
Total Personnel	133,720,103	28,626,808	154,506,189	31,805,760	21.4%	20.6%
Operating Costs	34,187,053	7,360,910	37,377,824	6,456,605	21.5%	17.3%
Capital	80,755,340	7,321,113	59,766,251	6,556,620	9.1%	11.0%
Non-Op Costs	21,584,652	4,542,627	26,016,702	4,152,304	21.0%	16.0%
Debt Service	9,331,061	2,313,288	7,466,766	295,306	24.8%	4.0%
Utilities/Insurance	5,433,228	1,261,181	5,921,346	1,660,955	23.2%	28.1%
Transfers	11,492,452	3,728,773	14,037,660	2,068,397	32.4%	14.7%
Total Expenditures	296,503,889	55,154,700	305,092,738	52,995,947	18.6%	17.4%

County Wide Total Expenditures Q1 FY2021

(Millions)



Operating and Capital Funds Expenditures Q1 FY2020 vs Q1FY2021 (Millions)



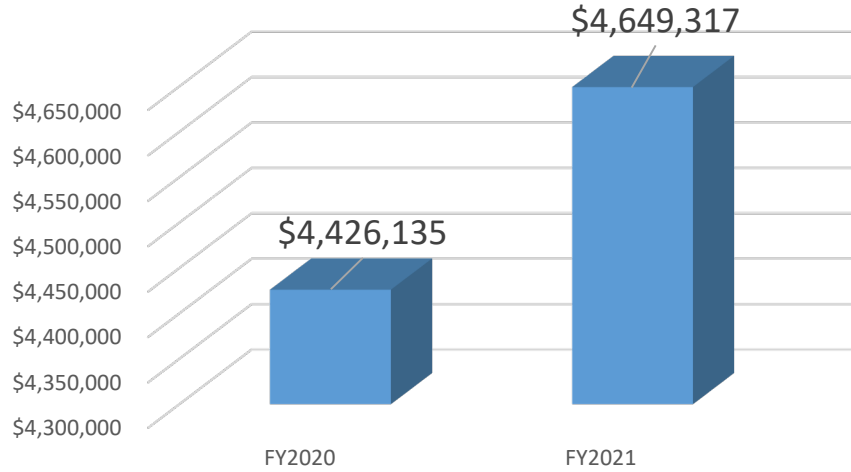


General Fund Expenditures Q1 FY2021

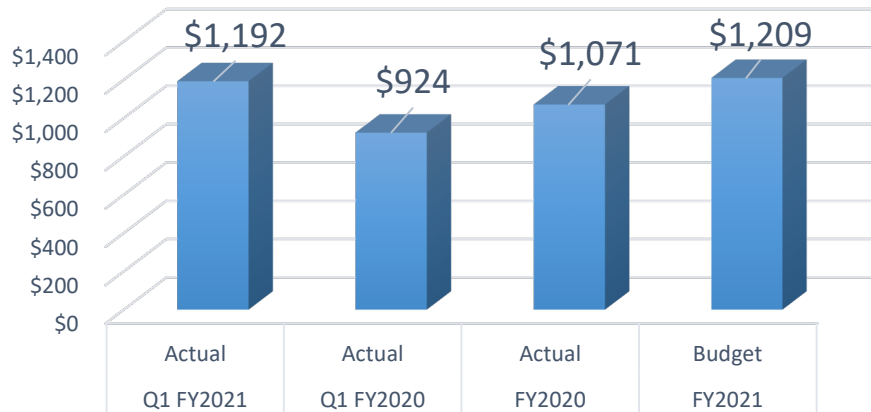
	FY2020 Budget	FY2020 Q1 Actual	FY2021 Budget	FY2021 Q1 Actual	FY2020 % Spent	FY2021 % Spent
Compensation	49,030,999	9,977,215	53,044,069	10,887,393	20.3%	20.5%
Insurance Benefits	6,638,190	1,386,045	9,660,171	1,938,255	20.9%	20.1%
Payroll Taxes	3,692,369	707,822	4,019,901	773,221	19.2%	19.2%
Workers Comp	507,497	233,375	732,186	319,916	46.0%	43.7%
Retirement Plans	6,933,731	1,402,931	8,105,559	1,626,770	20.2%	20.1%
Other Personnel	3,300	-	3,300	4,142	0.0%	125.5%
Total Personnel	66,806,086	13,707,388	75,565,186	15,549,697	20.5%	20.6%
Operating Costs	18,791,403	4,055,096	19,420,595	3,448,969	21.6%	17.8%
Capital	264,355	34,236	153,151	60,328	13.0%	39.4%
Non-Op Costs	3,731,443	908,655	3,869,608	943,961	24.4%	24.4%
Debt Service	344,363	78,228	335,661	83,675	22.7%	24.9%
Utilities/Insurance	3,154,461	758,572	3,515,536	1,051,102	24.0%	29.9%
Transfers	7,348,289	3,243,941	8,269,359	1,978,836	44.1%	23.9%
Total Expenditures	100,440,400	22,786,116	111,129,096	23,116,568	22.7%	20.8%

Insurance & Benefits Analysis

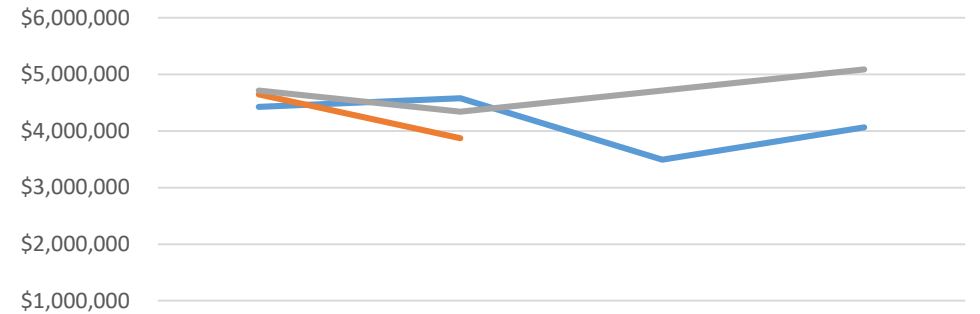
Q1 Net Claims



Per Employee Per Month Cost
PEPM



Net Claims Analysis



	Q1	Q2	Q3	Q4
FY2020	\$4,426,135	\$4,580,431	\$3,495,579	\$4,066,818
FY2021	\$4,649,317	\$3,872,931		
FY2021 Bud	4,715,544	4,343,194	4,715,544	5,087,894

FY2020 FY2021 FY2021 Bud

Cherokee County Financial Risks & Opportunities

Risks

- ▶ COVID Impact on Revenue
Sources: Judicial, Parks & Rec
- ▶ Investment Income down due to interest rates
- ▶ Increase in Health Care Claims due to COVID
- ▶ Higher Personnel Costs in 2nd Qtr. Budgeted staggered start dates for new hires

Opportunities

- ▶ American Rescue Plan that includes \$350 billion in aid to state, local, and territorial governments. Cherokee County funds estimated to be \$50M if Congress approves.
- ▶ SPLOST Receipts continue with strong growth
- ▶ TAVT Trends \$250k favorable in Q1
- ▶ RRDA early retirement of Debt March for June retirement, October for January retirement.